	Type	L #	Hits	Search Text	DBs
1	BRS	L1	50	framework and (business near3 (alliance or partner or partners)) and (component or components) and (display or report) and (indicia or legend or code or coded) and @pd> "20030801"	USPAT
2	IS&R	L2	17	(("4674043") or ("4937863") or ("5023907") or ("5579222") or ("5615312") or ("5710887") or ("5740549") or ("5745681") or ("5752238") or ("5799151") or ("5819092") or ("5826242") or ("5848396") or ("5870555") or ("5873069") or ("5890137") or ("5958008")).PN.	USPAT
3	BRS	L3	3	(business near3 (alliance or partner or partners)) and (component or components) and (display or report)	EPO; JPO; DERWENT

Status: Path 1 of [Dialog Information Services via Modem]

Status: Initializing TCP/IP using (UseTelnetProto 1 ServiceID pto-dialog)
Trying 31060000009998...Open

DIALOG INFORMATION SERVICES
PLEASE LOGON:
 ******** HHHHHHHH SSSSSSSS?
Status: Signing onto Dialog
 ****
ENTER PASSWORD:
 ******** HHHHHHHH SSSSSSSS? ********
Welcome to DIALOG
Status: Connected

Dialog level 04.19.02D

Last logoff: 17nov04 06:56:42
Logon file405 19nov04 13:39:49
            *** ANNOUNCEMENT ***
                    ***
--Connect Time joins DialUnits as pricing options on Dialog.
See HELP CONNECT for information.
                    ***
--SourceOne patents are now delivered to your email inbox
as PDF replacing TIFF delivery. See HELP SOURCE1 for more
information.
                    ***
--Important Notice to Freelance Authors--
See HELP FREELANCE for more information
                    ***
NEW FILES RELEASED
***Beilstein Abstracts (File 393)
***Beilstein Facts (File 390)
***Beilstein Reactions (File 391)
***F-D-C Gold/Silver Sheet (File 184)
***BIOSIS Toxicology (File 157)
***IPA Toxicology (File 153)
                    ***
UPDATING RESUMED
                    ***
RELOADED
***Toxfile (File 156)

REMOVED
***Textile Technology Digest (File 119)
                    ***

    >>> Enter BEGIN HOMEBASE for Dialog Announcements <<<
    >>>   of new databases, price changes, etc.   <<<
                    ****
COREABS is set ON as an alias for 77,35,593,65,2,233,99,473,474,475.
COREFULL is set ON as an alias for 9,15,16,20,148,160,275,476,610,613,621,623,624,636,8
10,813.
SOFTFULL is set ON as an alias for 278,634,256.
EUROFULL is set ON as an alias for 348,349.
JAPOABS is set ON as an alias for 347.
HEALTHFULL is set ON as an alias for 442,149,43,444.
HEALTHABS is set ON as an alias for 5,73,151,155,34,434.
DRUGFULL is set ON as an alias for 455,129,130.
DRUGABS is set ON as an alias for 74,42.
INSURANCEFULL is set ON as an alias for 625,637.
INSURANCEABS is set ON as an alias for 169.
TRANSPORTFULL is set ON as an alias for 80,637.
TRANSPORTABS is set ON as an alias for 108,6,63.
ADVERTISINGFULL is set ON as an alias for 635,570,PAPERSMJ,PAPERSEU.
INVENTORYABS is set ON as an alias for 8,14,94,6,34,434,7.

BANKINGFULL is set ON as an alias for 625,268,626,267.
BANKINGABS is set ON as an alias for 139.
HEALTHALL is set ON as an alias for COREFULL,COREABS,HEALTHFULL,HEALTHABS.
INSURANCEALL is set ON as an alias for COREFULL,COREABS,INSURANCEFULL,INSURANCEABS.
RESERVATIONALL is set ON as an alias for COREFULL, COREABS.
OPERATIONSALL is set ON as an alias for COREFULL,COREABS,INVENTORYABS.
TRANSPORTALL is set ON as an alias for COREFULL,COREABS,TRANSPORTFULL,TRANSPORTABS.
ADVERTISINGALL is set ON as an alias for COREFULL,COREABS,ADVERTISINGFULL.
SHOPPINGALL is set ON as an alias for COREFULL,COREABS,ADVERTISINGALL,47.
INVENTORYALL is set ON as an alias for COREFULL,COREABS,INVENTORYFULL.
BANKINGALL is set ON as an alias for COREFULL,COREABS,BANKINGFULL,BANKINGABS.
PORTFOLIOALL is set ON as an alias for COREFULL,COREABS,BANKINGALL.
TRADINGALL is set ON as an alias for COREFULL,COREABS,BANKINGALL.
CREDITALL is set ON as an alias for COREFULL,COREABS,BANKINGALL.
FUNDSALL is set ON as an alias for COREFULL,COREABS,BANKINGALL,608.
* * *
SYSTEM:HOME
Cost is in DialUnits
Menu System II: D2 version 1.7.9 term=ASCII
                    *** DIALOG HOMEBASE(SM) Main Menu ***

  Information:
   1.   Announcements (new files, reloads, etc.)
   2.   Database, Rates, & Command Descriptions
   3.   Help in Choosing Databases for Your Topic
   4.   Customer Services (telephone assistance, training, seminars, etc.)
   5.   Product Descriptions

  Connections:
   6. DIALOG(R) Document Delivery
   7.   Data Star(R)

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     /H = Help   /L = Logoff   /NOMENU = Command Mode

Enter an option number to view information or to connect to an online
 service. Enter a BEGIN command plus a file number to search a database
(e.g., B1 for ERIC).
?b corefull, coreabs

>>>   77 does not exist
>>>1 of the specified files is not available
       19nov04 13:41:26 User242933 Session D195.1
            $0.00   0.225 DialUnits FileHomeBase
     $0.00   Estimated cost FileHomeBase
     $0.50   TELNET
     $0.50   Estimated cost this search
     $0.50   Estimated total session cost   0.225 DialUnits

SYSTEM:OS - DIALOG OneSearch
   File   9:Business & Industry(R) Jul/1994-2004/Nov 18
          (c) 2004 The Gale Group
   File 15:ABI/Inform(R) 1971-2004/Nov 19
          (c) 2004 ProQuest Info&Learning
File 15: Alert feature enhanced for multiple files, duplicate
removal, customized scheduling. See HELP ALERT.
   File 16:Gale Group PROMT(R) 1990-2004/Nov 19
          (c) 2004 The Gale Group
File 16: Alert feature enhanced for multiple files, duplicate
removal, customized scheduling. See HELP ALERT.
   File 20:Dialog Global Reporter 1997-2004/Nov 19
          (c) 2004 The Dialog Corp.
   File 148:Gale Group Trade & Industry DB 1976-2004/Nov 19
          (c)2004 The Gale Group
File 148: Alert feature enhanced for multiple files, duplicate
removal, customized scheduling. See HELP ALERT.

```
      File 160:Gale Group PROMT(R) 1972-1989
              (c) 1999 The Gale Group
      File 275:Gale Group Computer DB(TM) 1983-2004/Nov 19
              (c) 2004 The Gale Group
      File 476:Financial Times Fulltext 1982-2004/Nov 19
              (c) 2004 Financial Times Ltd
      File 610:Business Wire 1999-2004/Nov 19
              (c) 2004 Business Wire.
*File 610: File 610 now contains data from 3/99 forward.
Archive data (1986-2/99) is available in File 810.
      File 613:PR Newswire 1999-2004/Nov 19
              (c) 2004 PR Newswire Association Inc
*File 613: File 613 now contains data from 5/99 forward.
Archive data (1987-4/99) is available in File 813.
      File 621:Gale Group New Prod.Annou.(R) 1985-2004/Nov 19
              (c) 2004 The Gale Group
      File 623:Business Week 1985-2004/Nov 17
              (c) 2004 The McGraw-Hill Companies Inc
      File 624:McGraw-Hill Publications 1985-2004/Nov 17
              (c) 2004 McGraw-Hill Co. Inc
*File 624: Homeland Security & Defense and 9 Platt energy journals added
Please see HELP NEWS624 for more
      File 636:Gale Group Newsletter DB(TM) 1987-2004/Nov 19
              (c) 2004 The Gale Group
      File 810:Business Wire 1986-1999/Feb 28
              (c) 1999 Business Wire
      File 813:PR Newswire 1987-1999/Apr 30
              (c) 1999 PR Newswire Association Inc
      File  35:Dissertation Abs Online 1861-2004/Oct
              (c) 2004 ProQuest Info&Learning
      File 593:KOMPASS Central/Eastern Europe 2004/Jul
              (c) 2004 KOMPASS Intl.
      File  65:Inside Conferences 1993-2004/Nov W2
              (c) 2004 BLDSC all rts. reserv.
      File   2:INSPEC 1969-2004/Nov W1
              (c) 2004 Institution of Electrical Engineers
*File   2: Alert feature enhanced for multiple files, duplicates
removal, customized scheduling. See HELP ALERT.
      File 233:Internet & Personal Comp. Abs. 1981-2003/Sep
              (c) 2003 EBSCO Pub.
*File 233: File 233 is closed (no longer updating).
      File  99:Wilson Appl. Sci & Tech Abs 1983-2004/Sep
              (c) 2004 The HW Wilson Co.
      File 473:FINANCIAL TIMES ABSTRACTS 1998-2001/APR 02
              (c) 2001 THE NEW YORK TIMES
*File 473: This file will not update after March 31, 2001.
It will remain on Dialog as a closed file.
      File 474:New York Times Abs 1969-2004/Nov 18
              (c) 2004 The New York Times
      File 475:Wall Street Journal Abs 1973-2004/Nov 18
              (c) 2004 The New York Times

      Set  Items  Description
      ---  -----  -----------
?s (business (n3) partner or partner or alliance or alliances)
Processing
Processing
Processing
Processing
Processed  10 of  25 files ...
Processing
Processed  20 of  25 files ...
Completed processing all files
      42602412  BUSINESS
       3302795  PARTNER
        161334  BUSINESS(3N)PARTNER
       3302795  PARTNER
       1912560  ALLIANCE
       1148541  ALLIANCES
```

```
        S1 5702924   (BUSINESS (N3) PARTNER OR PARTNER OR ALLIANCE OR
                      ALLIANCES)
?s s1 and (component or components) and (display) and (indicia or legend or code or cod
ed)
Processed  10 of  25 files ...
Processing
Completed processing all files
         5702924   S1
         2003576   COMPONENT
         2875043   COMPONENTS
         1738787   DISPLAY
            4476   INDICIA
          228417   LEGEND
         2152511   CODE
          139964   CODED
        S2    5393  S1 AND (COMPONENT OR COMPONENTS) AND (DISPLAY) AND
                      (INDICIA OR LEGEND OR CODE OR CODED)
?s s3 and (network (n) framework)
>>>"S3" does not exist
Processed  10 of  25 files ...
Processing
Completed processing all files
               0   S3
         8225020   NETWORK
         1125733   FRAMEWORK
             798   NETWORK(N)FRAMEWORK
        S3       0  S3 AND (NETWORK (N) FRAMEWORK)
?s s2 and (network (n) framework)
            5393   S2
         8225020   NETWORK
         1125733   FRAMEWORK
             798   NETWORK(N)FRAMEWORK
        S4       2  S2 AND (NETWORK (N) FRAMEWORK)
?type s4/3,ab/all
>>>No matching display code(s) found in file(s): 65, 593, 623-624, 810, 813
```

4/3,AB/1   (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

01413306 00064293
The revolution continues
O Shea, Dan; Guy, Sandra
Telephony v232n16 PP: 42-54 Apr 21, 1997 ISSN: 0040-2656 JRNL CODE:
TPH
WORD COUNT: 2699

ABSTRACT: At the Supercomm '97 show, Microsoft will showcase the work of
the company and its partners in public network - and particularly Internet
service provider - applications. Microsoft will discuss Wolfpack, its
clustering technology for Windows NT server operating environments, which
is considered an important prerequisite for NT's widespread acceptance in
the public network. The company will also show its Commercial Internet
System, a suite of server applications, and its Internet Information
Server, which is built around the NT operating system and supports a wide
range of Internet and intranet capabilities. ADC Kentrox will **display**
its new FrameVision frame relay circuit management solution at the show.
Cabletron Systems will also demonstrate a frame relay managed, dubbed
Spectrum.   Ciena will **display** its WaveWatcher integrated network
management system and the company's MultiWave 1600 family of devices.
Several other products to be displayed are highlighted.

4/3,AB/2   (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

09836684   SUPPLIER NUMBER: 19618166   (USE FORMAT 7 OR 9 FOR FULL TEXT)
The revolution continues. (appearance of software products at Supercomm

1997) (includes related article on software-based services)
O'Shea, Dan; Guy, Sandra
Telephony, v232, n16, p42(6)
April 21, 1997
ISSN: 0040-2656   LANGUAGE: English   RECORD TYPE: Fulltext; Abstract
WORD COUNT: 2851   LINE COUNT: 00245

ABSTRACT: Software vendors are expected to generate significant interest
at Supercomm 1997 due to rising reliance on network monitoring and better
understanding of operations support systems. The trend is best exemplified
by the first-ever participation of Microsoft in the event. Among the
technologies to be featured at the Microsoft Pavilion are clustering
technology for Windows NT server operating environments and the World Wide
Web-based Enterprise Management solution.
?s s1 and (network (n) framework)
Processed 10 of 25 files ...
Processing
Completed processing all files
         5702924   S1
         8225020   NETWORK
         1125733   FRAMEWORK
             798   NETWORK(N)FRAMEWORK
    S5   156   S1 AND (NETWORK (N) FRAMEWORK)
?type s5/3,ab/all
>>>No matching display code(s) found in file(s): 65, 593, 623-624, 810, 813

 5/3,AB/1   (Item 1 from file: 9)
DIALOG(R)File   9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

4327222 Supplier Number: 114012711
D-Link, Airespace Partner Up To Support LWAPP.

Computer Reseller News, p 36
March 08, 2004
DOCUMENT TYPE: Journal ISSN: 0893-8377   (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 482

TEXT:
Byline: Marie Lingblom

Networking vendor D-Link and WLAN switch vendor Airespace recently unveiled
a partnership to create a new D-Link enterprise access point that supports
the emerging Lightweight Access Point Protocol (LWAPP).

D-Link, which has been primarily focused on the SMB market, sees an
opportunity to move into the enterprise segment by embracing the LWAPP
draft, which is now being considered by a working group of the Internet
Engineering Task Force (IETF), said Keith Karlsen, executive vice
president at D-Link, Fountain Valley, Calif.

 5/3,AB/2   (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

02756318 639486151
Business Picks Up Slowly for UCCnet
Albright, Brian
Frontline Solutions v5n5 PP: 16-22 May 2004 ISSN: 1528-6363
JRNL CODE: FRSE
WORD COUNT: 2799

ABSTRACT: UCCnet is an initiative started by the Uniform Code Council (UCC)
to facilitate consumer item data synchronization between manufacturers and
retailers. The UCCnet Global Registry and certified data pools provide a
means for manufacturers to publish and update item data universally for
retailers. Mismatched item data on purchase orders and invoices can lead to

late or incorrect shipments, chargebacks, and manual invoice matching, which cost the retail and consumer goods industries billions of dollars each year. Everyone agrees that data synchronization is a good idea, but subscriptions to the Global Registry have been slow until recently, with many retailers and smaller suppliers putting off participation because of cost or internal data issues.

5/3,AB/3   (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

02703590 578039791
D-LINK, AIRESPACE PARTNER UP TO SUPPORT LWAPP
Lingblom, Marie
CRN n1086 PP: 36 Mar 8, 2004 JRNL CODE: CRN
WORD COUNT: 510

ABSTRACT: Networking vendor D-Link and WLAN switch vendor Airespace recently unveiled a partnership to create a new D-Link enterprise access point that supports the emerging Lightweight Access Point Protocol (LWAPP). D-Link, which has been primarily focused on the SMB market, sees an opportunity to move into the enterprise segment by embracing the LWAPP draft, which is now being considered by a working group of the Internet Engineering Task Force (IETF). The protocol creates a USB-like environment for WLAN access points and network controllers. LWAPP also would establish a uniform, interoperable way for different WLAN switches or controllers to interact with so-called thin access points. Meanwhile, WLAN infrastructure leader Cisco Systems supports the so-called fat access point WLAN model, in which access points hold the intelligence to handle traffic such as authentication and radiofrequency management. At the same time, WLAN switch vendor Aruba Wireless Networks supports its own thin access points and switching system designed to be layered with, for example, Cisco's wired infrastructure.

5/3,AB/4   (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

02516847 277604361
CRM opens up
Songini, Marc L
Computerworld v37n2 PP: 23-24 Jan 13, 2003 ISSN: 0010-4841 JRNL CODE: COW
WORD COUNT: 1416

ABSTRACT: The notion that customer relationship management (CRM) technology is largely a stand-alone sales force automation function is no longer valid. CRM is central to many supply chain functions, such as order tracking and management, logistics and service. Making those applications talk with one another is not easy. One way to solve this problem is to migrate to an integrated enterprise application integration suite from vendors such as SAP AG, Oracle Corp. or PeopleSoft Inc. Users who go the best-of-breed route and use applications from companies such as Siebel Systems Inc. can use built-in integration capabilities. Siebel is rolling out its Web services-based Universal Application **Network framework** to connect applications and allow business process integration. Other CRM software vendors, including Kana Software Inc., Chordiant Software Inc. and PegaSystems Inc., also offer products that enable integration at the business-process level.

5/3,AB/5   (Item 4 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

02375542 116350448
The renaissance of the interlibrary loan protocol: developments in open systems for interlibrary loan message management
Shuh, Barbara
Interlending & Document Supply v26n1 PP: 25-33 1998 ISSN: 0264-1615
JRNL CODE: ILDS
WORD COUNT: 5516

ABSTRACT: The article traces the history of the ISO Interlibrary Loan Protocol, starting with the early implementation work in Canada and Europe to its current renaissance, driven by the commitment of an international group of implementors and easy access to Internet communications network.

5/3,AB/6   (Item 5 from file: 15)
DIALOG(R)File   15:ABI/Inform(R)

02224671 79827909
Cluster nodes for power
Garvey, Martin J
Informationweek n852 PP: 53 Aug 27, 2001 ISSN: 8750-6874 JRNL CODE: IWK
WORD COUNT: 388

ABSTRACT: Egenera Inc. wants to tear down the walls that segregate data centers guarded by proprietary Unix systems that are difficult to upgrade or change. The is an alternative to existing processing architectures based on Intel processors and the Linux operating system that will interoperate with existing storage area networks.

5/3,AB/7   (Item 6 from file: 15)
DIALOG(R)File   15:ABI/Inform(R)

02205345 76864630
Do networks really work? A framework for evaluating public-sector organizational networks
Provan, Keith G; Milward, H Brinton
Public Administration Review v61n4 PP: 414-423 Jul/Aug 2001 ISSN: 0033-3352 JRNL CODE: PAR
WORD COUNT: 7812

ABSTRACT: This paper discusses the evaluation of networks and community-based, mostly publicly funded health, human service, and public welfare organizations. Consistent with pressures to perform effectively from a broad range of key stakeholders, it is argued that networks must be evaluated at 3 levels of analysis: community, network, and organization/participant levels. While the 3 levels are related, each has its own set of effectiveness criteria that must be considered. The article offers a general discussion of network effectiveness, followed by arguments explaining effectiveness criteria and stakeholders at each level of analysis.

5/3,AB/8   (Item 7 from file: 15)
DIALOG(R)File   15:ABI/Inform(R)

01678919 03-29909
Who are employees' social referents? Using a network perspective to determine referent others
Shah, Priti Pradhan
Academy of Management Journal v41n3 PP: 249-268 Jun 1998 ISSN: 0001-4273 JRNL CODE: AMA

WORD COUNT: 12116

ABSTRACT: A social network perspective was used to determine whom brokerage
firm employees selected as social referents. In particular, a study focused
on cohesive actors and structurally equivalent actors as sources of social
information. Results on the social networks of brokers, sales assistants
and operations employees indicate distinct differences in interaction
patterns, information seeking and social comparison processes across the 3
job categories. Overall, the results suggest that employees rely on
structurally equivalent referents for job-related information and on
cohesive referents for general organizational information and as social
comparison referents.

5/3,AB/9   (Item 8 from file: 15)

01671126 03-22116
Lights out
O Shea, Dan
Telephony v235n3 PP: P6-P10 Jul 20, 1998 ISSN: 0040-2656 JRNL CODE:
TPH
WORD COUNT: 1514

ABSTRACT: The deregulation of electric utilities will result in better
prices and more choices for users, but it also raises questions about how
well the utilities will be able to manage already inconsistent power
quality. Most utilities have implemented their own quality control
programs. Historically, electric power supply has been managed under a
practice known as generation reserve. In the telecom industry, power
fluctuations and inconsistencies have become a natural element of operating
networks. The challenge of doing their part to maintain power quality may
become more difficult for carriers as the effect of telecom industry
deregulation continues to affect them. With utility deregulation, telecom
carriers now can force their power companies to provide better customer
service and maintain consistent quality records. Some utilities have
started to formulate service plans with varying levels of service
qualities. Lost in all the activity is any profound effort to maintain
service reliability within the utility industry.

5/3,AB/10   (Item 9 from file: 15)

01589032 02-40021
**Regional influences on foreign market development by business service
companies: Elements of a strategic context explanation**
O Farrell, P N; Wood, P A; Zheng, J
Regional Studies v32n1 PP: 31-48 Feb 1998 ISSN: 0034-3404 JRNL CODE:
IRST
WORD COUNT: 12669

ABSTRACT: The internationalization literature - both of manufacturing and
services - has concentrated upon the issue of entry, and largely ignored
post-entry behavior and market development. A major aim of this paper,
therefore, is to present evidence on foreign market development by business
service firms in two UK regions, Scotland and the South East of England,
and the Amsterdam urban region of the Netherlands. Following a review of
the relevance of the internalization approach, the development stages
paradigm, network analysis and a strategic choice framework to
internationalization by business services, empirical findings are presented
from the three regions of major clients. A behavioral framework is proposed
for decision making by business service firms developing foreign markets,
identifying the elements of a strategic context explanation.

5/3,AB/11   (Item 10 from file: 15)

01518334 01-69322
Moving beyond dyadic ties: A network theory of stakeholder influences
Rowley, Timothy J
Academy of Management Review v22n4 PP: 887-910 Oct 1997 ISSN: 0363-7425
JRNL CODE: AMR
WORD COUNT: 9648

ABSTRACT: Stakeholder theory development has increased.in recent years, in part because of its emphasis on explaining and predicting how an organization functions with respect to the relationships and influences existing in its environment. Thus far, most researchers have concentrated on dyadic relationships between individual stakeholders and a focal organization. Using social network analysis, a theory of stakeholder influences is constructed, which accommodates multiple, interdependent stakeholder demands and predicts how organizations respond to the simultaneous influence of multiple stakeholders.

5/3,AB/12   (Item 11 from file: 15)

01501107 01-52095
Exchange and GroupWise get tighter Internet integration
Trott, Bob; Gardner, Dana
InfoWorld v19n36 PP: 10 Sep 8, 1997 ISSN: 0199-6649 JRNL CODE: IFW
WORD COUNT: 418

ABSTRACT: In new versions of their messaging and collaboration applications expected by the end of 1997, Microsoft and Novell are enhancing their support for Internet protocols. Novell will ship GroupWise 5.2, code-named Jolt, in September 1997 The version of GroupWise arriving in September 1997 will support a broad range of Internet standards and improve the efficiency of work processes.

5/3,AB/13   (Item 12 from file: 15)

01445521 00-96508
The great seeping software takeover
O Shea, Dan
Telephony v232n26 PP: 32-42 Jun 30, 1997 ISSN: 0040-2656 JRNL CODE: TPH
WORD COUNT: 2295

ABSTRACT: At the 1997 Supercomm show, Microsoft introduced a bounty of software solutions targeted at specific public network needs. Its entry into the market coincides with a more fully realized strategy than before coincides with the growth of public network software in general. All over the industry, software advancements are creating a new look for operations support systems (OSS), driving the development of innovative enhanced services and raising the bar for managing complex networks. Other companies introducing products at the show include: 1. Applied Digital Access, with its .Provisioner 1.2, 2. MetaSolv Software, with the 3rd release of its Telecom Business Solution software, 3. Bellcore, with a network channel/network channel interface decoder software package, 4. Accugraph, with its Engineering, Capacity and Operations Solution, 5. IBM, with DecisionEdge, a decision support system, and 6. Telecom Solutions, with a new TMN-integrated synchronization solution called the Timescan/NMS.

5/3,AB/14   (Item 13 from file: 15)

01430625 00-81612
Nortel, Euristix to support multivendor networks
O Shea, Dan
Telephony v232n22 PP: 24 Jun 2, 1997 ISSN: 0040-2656 JRNL CODE: TPH
WORD COUNT: 267

ABSTRACT: In June 1997, Euristix and Northern Telecom will announce a pact in which Euristix will integrate its Raceman element management platform with Nortel's Integrated Network Management product family to support multivendor network management. The companies initially plan to develop TL1 agents for the INM platform to support multivendor Sonet/synchronous digital hierarchy digital cross-connect systems and other elements.

5/3,AB/15   (Item 14 from file: 15)

01413306 00064293
The revolution continues
O Shea, Dan; Guy, Sandra
Telephony v232n16 PP: 42-54 Apr 21, 1997 ISSN: 0040-2656 JRNL CODE: TPH
WORD COUNT: 2699

ABSTRACT: At the Supercomm '97 show, Microsoft will showcase the work of the company and its partners in public network - and particularly Internet service provider - applications. Microsoft will discuss Wolfpack, its clustering technology for Windows NT server operating environments, which is considered an important prerequisite for NT's widespread acceptance in the public network. The company will also show its Commercial Internet System, a suite of server applications, and its Internet Information Server, which is built around the NT operating system and supports a wide range of Internet and intranet capabilities. ADC Kentrox will display its new FrameVision frame relay circuit management solution at the show. Cabletron Systems will also demonstrate a frame relay managed, dubbed Spectrum. Ciena will display its WaveWatcher integrated network management system and the company's MultiWave 1600 family of devices. Several other products to be displayed are highlighted.

5/3,AB/16   (Item 15 from file: 15)

01228022 98-77417
Network management joins the party
O Shea, Dan
Telephony v230n22 PP: 46-48 May 27, 1996 ISSN: 0040-2656 JRNL CODE: TPH
WORD COUNT: 1133

ABSTRACT: The Network Management Forum will make its first trip to Supercomm in 1996. There is no question regarding the effect network management strategy has recently had on the industry. Trends include the increasing attention being paid to service level management, continuing migration of private networks toward public network management, new demand for object-oriented technology in network management systems, management of multivendor and interconnected networks, and increasing cooperation among carriers to address common network management issues. The move toward service-level management is being driven in part by the increasingly common network operator practice of issuing service reliability guarantees to customers.

ABSTRACT: Business sits at the beginning of a new era driven by decreasing
innovation cycles and increasing globalism - One where continuous and
unpredictable change are the emerging dominant forces. In these early days
a few companies have found a few ways to put them in front of the pack; but
none are masters of change. None are yet the Agile enterprise that thrives
in this new unpredictable and uncontrollable environment. Business is an
experimental science. One learns what works by examining the survivors. To
write the construction manual for the Agile enterprise, one can simply wait
a decade and then catalog the operating procedures of those that are left
standing - or one can examine the pieces that already exist now, extract
some principles, and try to fill in the missing parts. This is
unprecedented, but so are the times. It is a choice between natural
selection and genetic intervention. Before one can manipulate the genome of
business, it must first be mapped. This mapping process, business models
and related case studies are discussed.

ABSTRACT: It is suggested that the policy issue network and the policy
cycle literatures be fused into a new str

Status: Path 1 of [Dialog Information Services via Modem]

Status: Initializing TCP/IP using (UseTelnetProto 1 ServiceID pto-dialog)
Trying 31060000009998...Open

DIALOG INFORMATION SERVICES
PLEASE LOGON:
 ******** HHHHHHHH SSSSSSSS?
Status: Signing onto Dialog
 ****
ENTER PASSWORD:
 ******** HHHHHHHH SSSSSSSS? ********
Welcome to DIALOG
Status: Connected

Dialog level 04.19.02D

Last logoff: 17nov04 06:56:42
Logon file405 19nov04 13:39:49
                *** ANNOUNCEMENT ***
                        ***
--Connect Time joins DialUnits as pricing options on Dialog.
See HELP CONNECT for information.
                        ***
--SourceOne patents are now delivered to your email inbox
as PDF replacing TIFF delivery. See HELP SOURCE1 for more
information.
                        ***
--Important Notice to Freelance Authors--
See HELP FREELANCE for more information
                        ***
NEW FILES RELEASED
***Beilstein Abstracts (File 393)
***Beilstein Facts (File 390)
***Beilstein Reactions (File 391)
***F-D-C Gold/Silver Sheet (File 184)
***BIOSIS Toxicology (File 157)
***IPA Toxicology (File 153)
                        ***
UPDATING RESUMED
                        ***
RELOADED
***Toxfile (File 156)

REMOVED
***Textile Technology Digest (File 119)
                        ***

     >>> Enter BEGIN HOMEBASE for Dialog Announcements <<<
     >>>   of new databases, price changes, etc.   <<<
                        ****
COREABS is set ON as an alias for 77,35,593,65,2,233,99,473,474,475.
COREFULL is set ON as an alias for 9,15,16,20,148,160,275,476,610,613,621,623,624,636,8
10,813.
SOFTFULL is set ON as an alias for 278,634,256.
EUROFULL is set ON as an alias for 348,349.
JAPOABS is set ON as an alias for 347.
HEALTHFULL is set ON as an alias for 442,149,43,444.
HEALTHABS is set ON as an alias for 5,73,151,155,34,434.
DRUGFULL is set ON as an alias for 455,129,130.
DRUGABS is set ON as an alias for 74,42.
INSURANCEFULL is set ON as an alias for 625,637.
INSURANCEABS is set ON as an alias for 169.
TRANSPORTFULL is set ON as an alias for 80,637.
TRANSPORTABS is set ON as an alias for 108,6,63.

ADVERTISINGFULL is set ON as an alias for 635,570,PAPERSMJ,PAPERSEU.
INVENTORYABS is set ON as an alias for 8,14,94,6,34,434,7.
BANKINGFULL is set ON as an alias for 625,268,626,267.
BANKINGABS is set ON as an alias for 139.
HEALTHALL is set ON as an alias for COREFULL,COREABS,HEALTHFULL,HEALTHABS.
INSURANCEALL is set ON as an alias for COREFULL,COREABS,INSURANCEFULL,INSURANCEABS.
RESERVATIONALL is set ON as an alias for COREFULL, COREABS.
OPERATIONSALL is set ON as an alias for COREFULL,COREABS,INVENTORYABS.
TRANSPORTALL is set ON as an alias for COREFULL,COREABS,TRANSPORTFULL,TRANSPORTABS.
ADVERTISINGALL is set ON as an alias for COREFULL,COREABS,ADVERTISINGFULL.
SHOPPINGALL is set ON as an alias for COREFULL,COREABS,ADVERTISINGALL,47.
INVENTORYALL is set ON as an alias for COREFULL,COREABS,INVENTORYFULL.
BANKINGALL is set ON as an alias for COREFULL,COREABS,BANKINGFULL,BANKINGABS.
PORTFOLIOALL is set ON as an alias for COREFULL,COREABS,BANKINGALL.
TRADINGALL is set ON as an alias for COREFULL,COREABS,BANKINGALL.
CREDITALL is set ON as an alias for COREFULL,COREABS,BANKINGALL.
FUNDSALL is set ON as an alias for COREFULL,COREABS,BANKINGALL,608.
* * *
SYSTEM:HOME
Cost is in DialUnits
Menu System II: D2 version 1.7.9 term=ASCII
                    *** DIALOG HOMEBASE(SM) Main Menu ***

 Information:
    1. Announcements (new files, reloads, etc.)
    2. Database, Rates, & Command Descriptions
    3. Help in Choosing Databases for Your Topic
    4. Customer Services (telephone assistance, training, seminars, etc.)
    5. Product Descriptions

 Connections:
    6. DIALOG(R) Document Delivery
    7. Data Star(R)

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     /H = Help   /L = Logoff   /NOMENU = Command Mode

Enter an option number to view information or to connect to an online
 service. Enter a BEGIN command plus a file number to search a database
(e.g., B1 for ERIC).
?b corefull, coreabs

>>>   77 does not exist
>>>1 of the specified files is not available
        19nov04 13:41:26 User242933 Session D195.1
                $0.00   0.225 DialUnits FileHomeBase
     $0.00   Estimated cost FileHomeBase
     $0.50   TELNET
     $0.50   Estimated cost this search
     $0.50   Estimated total session cost   0.225 DialUnits

SYSTEM:OS - DIALOG OneSearch
    File   9:Business & Industry(R) Jul/1994-2004/Nov 18
           (c) 2004 The Gale Group
    File 15:ABI/Inform(R) 1971-2004/Nov 19
           (c) 2004 ProQuest Info&Learning
 *File 15: **Alert feature enhanced for multiple files, duplicate**
removal, customized scheduling. See HELP ALERT.
    File 16:Gale Group PROMT(R) 1990-2004/Nov 19
           (c) 2004 The Gale Group
 *File 16: **Alert feature enhanced for multiple files, duplicate**
removal, customized scheduling. See HELP ALERT.
    File 20:Dialog Global Reporter 1997-2004/Nov 19
           (c) 2004 The Dialog Corp.

```
     File 148:Gale Group Trade & Industry DB 1976-2004/Nov 19
             (c)2004 The Gale Group
*File 148: Alert feature enhanced for multiple files, duplicate
removal, customized scheduling. See HELP ALERT.
     File 160:Gale Group PROMT(R) 1972-1989
             (c) 1999 The Gale Group
     File 275:Gale Group Computer DB(TM) 1983-2004/Nov 19
             (c) 2004 The Gale Group
     File 476:Financial Times Fulltext 1982-2004/Nov 19
             (c) 2004 Financial Times Ltd
     File 610:Business Wire 1999-2004/Nov 19
             (c) 2004 Business Wire.
*File 610: File 610 now contains data from 3/99 forward.
Archive data (1986-2/99) is available in File 810.
     File 613:PR Newswire 1999-2004/Nov 19
             (c) 2004 PR Newswire Association Inc
*File 613: File 613 now contains data from 5/99 forward.
Archive data (1987-4/99) is available in File 813.
     File 621:Gale Group New Prod.Annou.(R) 1985-2004/Nov 19
             (c) 2004 The Gale Group
     File 623:Business Week 1985-2004/Nov 17
             (c) 2004 The McGraw-Hill Companies Inc
     File 624:McGraw-Hill Publications 1985-2004/Nov 17
             (c) 2004 McGraw-Hill Co. Inc
*File 624: Homeland Security & Defense and 9 Platt energy journals added
Please see HELP NEWS624 for more
     File 636:Gale Group Newsletter DB(TM) 1987-2004/Nov 19
             (c) 2004 The Gale Group
     File 810:Business Wire 1986-1999/Feb 28
             (c) 1999 Business Wire
     File 813:PR Newswire 1987-1999/Apr 30
             (c) 1999 PR Newswire Association Inc
     File  35:Dissertation Abs Online 1861-2004/Oct
             (c) 2004 ProQuest Info&Learning
     File 593:KOMPASS Central/Eastern Europe 2004/Jul
             (c) 2004 KOMPASS Intl.
     File  65:Inside Conferences 1993-2004/Nov W2
             (c) 2004 BLDSC all rts. reserv.
     File   2:INSPEC 1969-2004/Nov W1
             (c) 2004 Institution of Electrical Engineers
*File   2: Alert feature enhanced for multiple files, duplicates
removal, customized scheduling. See HELP ALERT.
     File 233:Internet & Personal Comp. Abs. 1981-2003/Sep
             (c) 2003 EBSCO Pub.
*File 233: File 233 is closed (no longer updating).
     File  99:Wilson Appl. Sci & Tech Abs 1983-2004/Sep
             (c) 2004 The HW Wilson Co.
     File 473:FINANCIAL TIMES ABSTRACTS 1998-2001/APR 02
             (c) 2001 THE NEW YORK TIMES
*File 473: This file will not update after March 31, 2001.
It will remain on Dialog as a closed file.
     File 474:New York Times Abs 1969-2004/Nov 18
             (c) 2004 The New York Times
     File 475:Wall Street Journal Abs 1973-2004/Nov 18
             (c) 2004 The New York Times


        Set   Items   Description
        ---   -----   -----------
?s (business (n3) partner or partner or alliance or alliances)
Processing
Processing
Processing
Processing
Processed  10 of  25 files ...
Processing
Processed  20 of  25 files ...
Completed processing all files
```

```
           42602412  BUSINESS
            3302795  PARTNER
             161334  BUSINESS(3N)PARTNER
            3302795  PARTNER
            1912560  ALLIANCE
            1148541  ALLIANCES
        S1  5702924  (BUSINESS (N3) PARTNER OR PARTNER OR ALLIANCE OR
                     ALLIANCES)
?s s1 and (component or components) and (display) and (indicia or legend or code or cod
ed)
Processed  10 of  25 files ...
Processing
Completed processing all files
            5702924  S1
            2003576  COMPONENT
            2875043  COMPONENTS
            1738787  DISPLAY
               4476  INDICIA
             228417  LEGEND
            2152511  CODE
             139964  CODED
        S2     5393  S1 AND (COMPONENT OR COMPONENTS) AND (DISPLAY) AND
                     (INDICIA OR LEGEND OR CODE OR CODED)
?s s3 and (network (n) framework)
>>>"S3" does not exist
Processed  10 of  25 files ...
Processing
Completed processing all files
                  0  S3
            8225020  NETWORK
            1125733  FRAMEWORK
                798  NETWORK(N)FRAMEWORK
        S3        0  S3 AND (NETWORK (N) FRAMEWORK)
?s s2 and (network (n) framework)
               5393  S2
            8225020  NETWORK
            1125733  FRAMEWORK
                798  NETWORK(N)FRAMEWORK
        S4        2  S2 AND (NETWORK (N) FRAMEWORK)
?type s4/3,ab/all
>>>No matching display code(s) found in file(s): 65, 593, 623-624, 810, 813
```

 4/3,AB/1   (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

01413306 00064293
The revolution continues
O Shea, Dan; Guy, Sandra
Telephony v232n16 PP: 42-54 Apr 21, 1997 ISSN: 0040-2656 JRNL CODE:
TPH
WORD COUNT: 2699

ABSTRACT: At the Supercomm '97 show, Microsoft will showcase the work of
the company and its partners in public network - and particularly Internet
service provider - applications. Microsoft will discuss Wolfpack, its
clustering technology for Windows NT server operating environments, which
is considered an important prerequisite for NT's widespread acceptance in
the public network. The company will also show its Commercial Internet
System, a suite of server applications, and its Internet Information
Server, which is built around the NT operating system and supports a wide
range of Internet and intranet capabilities. ADC Kentrox will **display**
its new FrameVision frame relay circuit management solution at the show.
Cabletron Systems will also demonstrate a frame relay managed, dubbed
Spectrum. Ciena will **display** its WaveWatcher integrated network
management system and the company's MultiWave 1600 family of devices.
Several other products to be displayed are highlighted.

4/3,AB/2   (Item 1 from file: 148)

09836684   SUPPLIER NUMBER: 19618166   (USE FORMAT 7 OR 9 FOR FULL TEXT)
**The revolution continues. (appearance of software products at Supercomm
    1997)(includes related article on software-based services)**
O'Shea, Dan; Guy, Sandra
Telephony, v232, n16, p42(6)
April 21, 1997
ISSN: 0040-2656   LANGUAGE: English   RECORD TYPE: Fulltext; Abstract
WORD COUNT: 2851   LINE COUNT: 00245

ABSTRACT: Software vendors are expected to generate significant interest
at Supercomm 1997 due to rising reliance on network monitoring and better
understanding of operations support systems. The trend is best exemplified
by the first-ever participation of Microsoft in the event. Among the
technologies to be featured at the Microsoft Pavilion are clustering
technology for Windows NT server operating environments and the World Wide
Web-based Enterprise Management solution.
?s s1 and (network (n) framework)
Processed 10 of 25 files ...
Processing
Completed processing all files
        5702924   S1
        8225020   NETWORK
        1125733   FRAMEWORK
            798   NETWORK(N)FRAMEWORK
    S5   156   S1 AND (NETWORK (N) FRAMEWORK)
?type s5/3,ab/all
>>>No matching display code(s) found in file(s): 65, 593, 623-624, 810, 813

consider abstract

 5/3,AB/1   (Item 1 from file: 9)

4327222 Supplier Number: 114012711
D-Link, Airespace Partner **Up To Support LWAPP.**

Computer Reseller News, p 36
March 08., 2004
DOCUMENT TYPE: Journal ISSN: 0893-8377 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 482

TEXT:
Byline: Marie Lingblom

Networking vendor D-Link and WLAN switch vendor Airespace recently unveiled
a partnership to create a new D-Link enterprise access point that supports
the emerging Lightweight Access Point Protocol (LWAPP).

D-Link, which has been primarily focused on the SMB market, sees an
opportunity to move into the enterprise segment by embracing the LWAPP
draft, which is now being considered by a working group of the Internet
Engineering Task Force (IETF), said Keith Karlsen, executive vice
president at D-Link, Fountain Valley, Calif.

 5/3,AB/2   (Item 1 from file: 15)

02756318 639486151
Business Picks Up Slowly for UCCnet

Albright, Brian

ABSTRACT: UCCnet is an initiative started by the Uniform Code Council (UCC)
to facilitate consumer item data synchronization between manufacturers and
retailers. The UCCnet Global Registry and certified data pools provide a
means for manufacturers to publish and update item data universally for
retailers. Mismatched item data on purchase orders and invoices can lead to
late or incorrect shipments, chargebacks, and manual invoice matching,
which cost the retail and consumer goods industries billions of dollars
each year. Everyone agrees that data synchronization is a good idea, but
subscriptions to the Global Registry have been slow until recently, with
many retailers and smaller suppliers putting off participation because of
cost or internal data issues.

5/3,AB/3   (Item 2 from file: 15)

02703590 578039791
D-LINK, AIRESPACE PARTNER **UP TO SUPPORT LWAPP**
Lingblom, Marie

ABSTRACT: Networking vendor D-Link and WLAN switch vendor Airespace
recently unveiled a partnership to create a new D-Link enterprise access
point that supports the emerging Lightweight Access Point Protocol (LWAPP).
D-Link, which has been primarily focused on the SMB market, sees an
opportunity to move into the enterprise segment by embracing the LWAPP
draft, which is now being considered by a working group of the Internet
Engineering Task Force (IETF). The protocol creates a USB-like environment
for WLAN access points and network controllers. LWAPP also would establish
a uniform, interoperable way for different WLAN switches or controllers to
interact with so-called thin access points. Meanwhile, WLAN infrastructure
leader Cisco Systems supports the so-called fat access point WLAN model, in
which access points hold the intelligence to handle traffic such as
authentication and radiofrequency management. At the same time, WLAN switch
vendor Aruba Wireless Networks supports its own thin access points and
switching system designed to be layered with, for example, Cisco's wired
infrastructure.

5/3,AB/4   (Item 3 from file: 15)

02516847 277604361
CRM opens up
Songini, Marc L

ABSTRACT: The notion that customer relationship management (CRM) technology
is largely a stand-alone sales force automation function is no longer
valid. CRM is central to many supply chain functions, such as order
tracking and management, logistics and service. Making those applications
talk with one another is not easy. One way to solve this problem is to
migrate to an integrated enterprise application integration suite from
vendors such as SAP AG, Oracle Corp. or PeopleSoft Inc. Users who go the
best-of-breed route and use applications from companies such as Siebel

Systems Inc. can use built-in integration capabilities. Siebel is rolling out its Web services-based Universal Application **Network framework** to connect applications and allow business process integration. Other CRM software vendors, including Kana Software Inc., Chordiant Software Inc. and PegaSystems Inc., also offer products that enable integration at the business-process level.

5/3,AB/5   (Item 4 from file: 15)
DIALOG(R)File   15:ABI/Inform(R)

The renaissance of the interlibrary loan protocol: developments in open systems for interlibrary loan message management
Shuh, Barbara

ABSTRACT: The article traces the history of the ISO Interlibrary Loan Protocol, starting with the early implementation work in Canada and Europe to its current renaissance, driven by the commitment of an international group of implementors and easy access to Internet communications network.

5/3,AB/6   (Item 5 from file: 15)
DIALOG(R)File   15:ABI/Inform(R)

Cluster nodes for power
Garvey, Martin J

ABSTRACT: Egenera Inc. wants to tear down the walls that segregate data centers guarded by proprietary Unix systems that are difficult to upgrade or change. The is an alternative to existing processing architectures based on Intel processors and the Linux operating system that will interoperate with existing storage area networks.

5/3,AB/7   (Item 6 from file: 15)
DIALOG(R)File   15:ABI/Inform(R)

Do networks really work? A framework for evaluating public-sector organizational networks
Provan, Keith G; Milward, H Brinton

ABSTRACT: This paper discusses the evaluation of networks and community-based, mostly publicly funded health, human service, and public welfare organizations. Consistent with pressures to perform effectively from a broad range of key stakeholders, it is argued that networks must be evaluated at 3 levels of analysis: community, network, and organization/participant levels. While the 3 levels are related, each has its own set of effectiveness criteria that must be considered. The article offers a general discussion of network effectiveness, followed by arguments explaining effectiveness criteria and stakeholders at each level of

analysis.

5/3,AB/8   **(Item 7 from file: 15)**

Who are employees' social referents? Using a network perspective to determine referent others
Shah, Priti Pradhan

ABSTRACT: A social network perspective was used to determine whom brokerage firm employees selected as social referents. In particular, a study focused on cohesive actors and structurally equivalent actors as sources of social information. Results on the social networks of brokers, sales assistants and operations employees indicate distinct differences in interaction patterns, information seeking and social comparison processes across the 3 job categories. Overall, the results suggest that employees rely on structurally equivalent referents for job-related information and on cohesive referents for general organizational information and as social comparison referents.

5/3,AB/9   **(Item 8 from file: 15)**

Lights out
O Shea, Dan

ABSTRACT: The deregulation of electric utilities will result in better prices and more choices for users, but it also raises questions about how well the utilities will be able to manage already inconsistent power quality. Most utilities have implemented their own quality control programs. Historically, electric power supply has been managed under a practice known as generation reserve. In the telecom industry, power fluctuations and inconsistencies have become a natural element of operating networks. The challenge of doing their part to maintain power quality may become more difficult for carriers as the effect of telecom industry deregulation continues to affect them. With utility deregulation, telecom carriers now can force their power companies to provide better customer service and maintain consistent quality records. Some utilities have started to formulate service plans with varying levels of service qualities. Lost in all the activity is any profound effort to maintain service reliability within the utility industry.

5/3,AB/10   **(Item 9 from file: 15)**

Regional influences on foreign market development by business service companies: Elements of a strategic context explanation
O Farrell, P N; Wood, P A; Zheng, J

IRST
WORD COUNT: 12669

ABSTRACT: The internationalization literature - both of manufacturing and services - has concentrated upon the issue of entry, and largely ignored post-entry behavior and market development. A major aim of this paper, therefore, is to present evidence on foreign market development by business service firms in two UK regions, Scotland and the South East of England, and the Amsterdam urban region of the Netherlands. Following a review of the relevance of the internalization approach, the development stages paradigm, network analysis and a strategic choice framework to internationalization by business services, empirical findings are presented from the three regions of major clients. A behavioral framework is proposed for decision making by business service firms developing foreign markets, identifying the elements of a strategic context explanation.

5/3,AB/11   (Item 10 from file: 15)
DIALOG(R)File   15:ABI/Inform(R)

01518334   01-69322
Moving beyond dyadic ties: A network theory of stakeholder influences
Rowley, Timothy J
Academy of Management Review   v22n4   PP: 887-910   Oct 1997   ISSN: 0363-7425
JRNL CODE: AMR
WORD COUNT: 9648

ABSTRACT: Stakeholder theory development has increased in recent years, in part because of its emphasis on explaining and predicting how an organization functions with respect to the relationships and influences existing in its environment. Thus far, most researchers have concentrated on dyadic relationships between individual stakeholders and a focal organization. Using social network analysis, a theory of stakeholder influences is constructed, which accommodates multiple, interdependent stakeholder demands and predicts how organizations respond to the simultaneous influence of multiple stakeholders.

5/3,AB/12   (Item 11 from file: 15)
DIALOG(R)File   15:ABI/Inform(R)

01501107   01-52095
Exchange and GroupWise get tighter Internet integration
Trott, Bob; Gardner, Dana
InfoWorld   v19n36   PP: 10   Sep 8, 1997   ISSN: 0199-6649   JRNL CODE: IFW
WORD COUNT: 418

ABSTRACT: In new versions of their messaging and collaboration applications expected by the end of 1997, Microsoft and Novell are enhancing their support for Internet protocols. Novell will ship GroupWise 5.2, code-named Jolt, in September 1997 The version of GroupWise arriving in September 1997 will support a broad range of Internet standards and improve the efficiency of work processes.

5/3,AB/13   (Item 12 from file: 15)
DIALOG(R)File   15:ABI/Inform(R)

01445521   00-96508
The great seeping software takeover
O Shea, Dan
Telephony   v232n26   PP: 32-42   Jun 30, 1997   ISSN: 0040-2656   JRNL CODE:

ABSTRACT: At the 1997 Supercomm show, Microsoft introduced a bounty of software solutions targeted at specific public network needs. Its entry into the market coincides with a more fully realized strategy than before coincides with the growth of public network software in general. All over the industry, software advancements are creating a new look for operations support systems (OSS), driving the development of innovative enhanced services and raising the bar for managing complex networks. Other companies introducing products at the show include: 1. Applied Digital Access, with its .Provisioner 1.2, 2. MetaSolv Software, with the 3rd release of its Telecom Business Solution software, 3. Bellcore, with a network channel/network channel interface decoder software package, 4. Accugraph, with its Engineering, Capacity and Operations Solution, 5. IBM, with DecisionEdge, a decision support system, and 6. Telecom Solutions, with a new TMN-integrated synchronization solution called the Timescan/NMS.

5/3,AB/14   (Item 13 from file: 15)

01430625 00-81612
Nortel, Euristix to support multivendor networks
O Shea, Dan
Telephony v232n22 PP: 24 Jun 2, 1997 ISSN: 0040-2656 JRNL CODE: TPH
WORD COUNT: 267

ABSTRACT: In June 1997, Euristix and Northern Telecom will announce a pact in which Euristix will integrate its Raceman element management platform with Nortel's Integrated Network Management product family to support multivendor network management. The companies initially plan to develop TL1 agents for the INM platform to support multivendor Sonet/synchronous digital hierarchy digital cross-connect systems and other elements.

5/3,AB/15   (Item 14 from file: 15)

01413306 00064293
The revolution continues
O Shea, Dan; Guy, Sandra
Telephony v232n16 PP: 42-54 Apr 21, 1997 ISSN: 0040-2656 JRNL CODE: TPH
WORD COUNT: 2699

ABSTRACT: At the Supercomm '97 show, Microsoft will showcase the work of the company and its partners in public network - and particularly Internet service provider - applications. Microsoft will discuss Wolfpack, its clustering technology for Windows NT server operating environments, which is considered an important prerequisite for NT's widespread acceptance in the public network. The company will also show its Commercial Internet System, a suite of server applications, and its Internet Information Server, which is built around the NT operating system and supports a wide range of Internet and intranet capabilities. ADC Kentrox will display its new FrameVision frame relay circuit management solution at the show. Cabletron Systems will also demonstrate a frame relay managed, dubbed Spectrum. Ciena will display its WaveWatcher integrated network management system and the company's MultiWave 1600 family of devices. Several other products to be displayed are highlighted.

5/3,AB/16   (Item 15 from file: 15)

Network management joins the party
O Shea, Dan
Telephony v230n22 PP: 46-48 May 27, 1996 ISSN: 0040-2656 JRNL CODE:
TPH
WORD COUNT: 1133

ABSTRACT: The Network Management Forum will make its first trip to
Supercomm in 1996. There is no question regarding the effect network
management strategy has recently had on the industry. Trends include the
increasing attention being paid to service level management, continuing
migration of private networks toward public network management, new demand
for object-oriented technology in network management systems, management of
multivendor and interconnected networks, and increasing cooperation among
carriers to address common network management issues. The move toward
service-level management is being driven in part by the increasingly common
network operator practice of issuing service reliability guarantees to
customers.

 5/3,AB/17   (Item 16 from file: 15)

Agile practice reference models
Dove, Rick
Production v107n7 PP: 16-19 Jul 1995 ISSN: 0032-9819 JRNL CODE: PRD
WORD COUNT: 1563

ABSTRACT: Business sits at the beginning of a new era driven by decreasing
innovation cycles and increasing globalism – One where continuous and
unpredictable change are the emerging dominant forces. In these early days
a few companies have found a few ways to put them in front of the pack; but
none are masters of change. None are yet the Agile enterprise that thrives
in this new unpredictable and uncontrollable environment. Business is an
experimental science. One learns what works by examining the survivors. To
write the construction manual for the Agile enterprise, one can simply wait
a decade and then catalog the operating procedures of those that are left
standing – or one can examine the pieces that already exist now, extract
some principles, and try to fill in the missing parts. This is
unprecedented, but so are the times. It is a choice between natural
selection and genetic intervention. Before one can manipulate the genome of
business, it must first be mapped. This mapping process, business models
and related case studies are discussed.

 5/3,AB/18   (Item 17 from file: 15)

**Policy issue networks and the public policy cycle: A structural-functional
framework for public administration**
Skok, James E
Public   Administration   Review v55n4 PP: 325-332 Jul/Aug 1995 ISSN:
    0033-3352 JRNL CODE: PAR
WORD COUNT: 6730

ABSTRACT: It is suggested that the policy issue network and the policy
cycle literatures be fused into a new structural-functional framework for
public administration. It is argued that: 1. the lingering influence of
Woodrow Wilson's functional dichotomy overemphasizes function and misses
the structural dimension of public administration, 2. public administration

and politics are not separate functions as Wilson suggested; however, they are activities which occur within separate structures, and 3. a more accurate view of the contribution public administration makes to the public policy process will result if scholars and practitioners adopt the structural-functional framework suggested.

5/3,AB/19   (Item 18 from file: 15)

01048019 96-97412
Back to the future: Partnerships and coordination for community health
Sigmond, Robert M
Frontiers of Health Services Management   v11n4   PP: 5-36   Summer 1995
ISSN: 0748-8157   JRNL CODE: FHS
WORD COUNT: 11748

ABSTRACT: Executives and trustees at the frontiers of health services management are reaching beyond the current scene toward a vision of community care networks. They are taking incremental steps to coordinate care of patients, enrolled populations, and communities - both within and among independent organizations in the public, for-profit and not-for-profit sectors. A historical perspective, dating back to the studies of the Committee on the Costs of Medical Care (1928-1932) leads one to conclude that community coordination is the missing element in moving from the current fragmented health system to an ever more effective system. Almost all professional executives in the health care field will admit that, with strong community partnerships and coordination to reduce the fragmentation that characterizes the health care field, the US can theoretically have better health care for all, and without any increase in expenditures at all.

5/3,AB/20   (Item 19 from file: 15)

00976317 96-25710
Candle's NT connection
Anonymous
Software Magazine   v15n2   PP: 100, 99   Feb 1995   ISSN: 0897-8085
JRNL CODE: SMG
WORD COUNT: 856

ABSTRACT: Candle Corp. places less emphasis on **network framework** technology and more emphasis on object technology as the means to link system events with automated alarm handlers. Perhaps the most unique aspect of Candle's strategy is its close alignment with Microsoft.

5/3,AB/21   (Item 20 from file: 15)

00935317 95-84709
Networks and systems still seeking suitable frameworks
Vaughan, Jack
Software Magazine   v14n10   PP: 53-61   Oct 1994   ISSN: 0897-8085
JRNL CODE: SMG
WORD COUNT: 2835

ABSTRACT: Enterprise management frameworks are becoming more mature. New, distributed Unix systems management applications are myriad, with perhaps the most popular items being security and software distribution packages.

Most importantly, what makes up a strategy – the architecture of distributed computing elements – is becoming better defined. A typical scheme includes systems management applications, systems management frameworks, network management frameworks, and agents. Much of the Unix industry's momentum toward a standard system management architecture peaked when the Distributed Management Environment (DME) from the Open Software Foundation (OSF) stalled. In the wake of DME's ending, IBM and Hewlett-Packard are pushing ahead with NetView/AIX and OpenView, respectively. As the network frameworks from systems houses associated with OSF take on aspects of systems management, at least one company – Tivoli Systems Inc. – is hoping to capitalize on DME's demise.

5/3,AB/22   (Item 21 from file: 15)
DIALOG(R)File   15:ABI/Inform(R)

00661002 93-10223
Bridging the public network management standards gap
Janet, Eric L; Solal, Denys P
Telephony v224n1 PP: 20-24 Jan 4, 1993 ISSN: 0040-2656 JRNL CODE: TPH
WORD COUNT: 2520

ABSTRACT: The biggest challenge for telephone companies today is to integrate multiple networks with different technologies from different suppliers into a comprehensive system without replacing existing operations support systems (OSS), network elements and network element managers. The public network OSS framework is mainly defined by the CCITT/TMN standard, which includes the definition of the interfaces between the various components and uses the Open Systems Interconnection (OSI) network management concept. The problems associated with OSI/CMIP as a management protocol have led telephone companies to adopt simpler management protocols, such as SNMP. The long-term architecture will be based on both the CCITT/TMN definitions and the OSF/distributed management environment (DME) architecture. OSF/DME includes a recommendation on an architecture that combines network management technology standardization with the flexibility of an object-oriented approach.

5/3,AB/23   (Item 1 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)

11620214   Supplier Number: 124353059
Cisco Systems Reports First Quarter Earnings; Company Also Announces $10 Billion Increase in Stock Repurchase Program.
Business Wire, pNA
Nov 9, 2004
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 2572

5/3,AB/24   (Item 2 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)

11545509   Supplier Number: 123352835
Media-Saturn Selects Cisco Systems' Intelligent Retail Network   Framework

Business Wire, pNA
Oct 19, 2004
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 957

5/3,AB/25   (Item 3 from file: 16)

10545131   Supplier Number: 103451379
**Network Intelligence Achieves OPSEC Certification from Check Point
  Software.**
Business Wire, p5019
June 17, 2003
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 553

5/3,AB/26   (Item 4 from file: 16)

10382010   Supplier Number: 100040245
**MetaSolv Software Joins Juniper Networks OSS Alliance Program as a
  'Premium Partner '; MetaSolv Provides Juniper Networks With
  Best-in-Class IP Service Activation Capabilities That Enable Service
  Providers to Streamline Operations, Achieve Faster ROI.**
PR Newswire, pDATU023B15042003
April 15, 2003
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 685

5/3,AB/27   (Item 5 from file: 16)

10381994   Supplier Number: 100040228
**MetaSolv Software joins Juniper Networks OSS Alliance Program as a
  'Premium Partner '.**
PR Newswire, pEU2352850
April 15, 2003
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 726

5/3,AB/28   (Item 6 from file: 16)

10311638   Supplier Number: 98655112
i2 Introduces Supply Chain Operating Services.
Business Wire, p5435
March 12, 2003
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1413

5/3,AB/29   (Item 7 from file: 16)

10093254   Supplier Number: 89642931
Internet Insight: Java: Potent Security.
eWeek, pNA
March 18, 2002
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade

Word Count: 1306

5/3,AB/30   (Item 8 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

09712410   Supplier Number: 84797037
CableLabs aims to simplify home networks.
Kistner, By Toni
Network World, pNA
April 1, 2002
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; General Trade
Word Count: 500

5/3,AB/31   (Item 9 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

09709344   Supplier Number: 84734532
**CONNECT THE DOTS -- Security-information-management tools help beleaguered
  operators analyze hundreds and thousands of data points to paint a clear
  picture of intruders, system weaknesses and security-team priorities.**
Shipley, Greg
Network Computing, p43
April 1, 2002
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 2742

5/3,AB/32   (Item 10 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

08962124   Supplier Number: 77840447
**Check Point's OPSEC Alliance Surpasses 300 Partner Milestone; Extends
  Leadership Position as the Dominant Internet Security Framework.**
Business Wire, p0229
Sept 5, 2001
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 797

5/3,AB/33   (Item 11 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)
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08936540   Supplier Number: 77563369
**Cluster Nodes For Power -- Egenera uses blade technology to simplify
  processing.(Company Business and Marketing)**
Garvey, Martin J.
InformationWeek, p53
August 27, 2001
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; General Trade
Word Count: 391

5/3,AB/34   (Item 12 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)
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08273803   Supplier Number: 69831893

Forrester Gives UK eGovernment a Failing Grade, and Advises Creation of
   Private Sector Partnerships.
Business Wire, p2031
Feb 2, 2001
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 674

   5/3,AB/35   (Item 13 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

08189895   Supplier Number: 67538985
**Reviews -- OPSEC Sets Standard for Integration -- Check Point's OPSEC and
   OPSEC-compliant offerings bring a breadth of security options to the
   forefront, showing other vendors the way to go.(Software
   Review)(Evaluation)**
Fratto, Mike
Network Computing, p87
Dec 4, 2000
Language: English   Record Type: Fulltext
Article Type: Evaluation
Document Type: Magazine/Journal; Trade
Word Count: 4503

   5/3,AB/36   (Item 14 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

07888951   Supplier Number: 65860242
Altra, Epicentric eye energy portals.(Company Business and Marketing)
Ferguson, Renee Boucher
eWeek, p62
Oct 9, 2000
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 396

   5/3,AB/37   (Item 15 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

07842643   Supplier Number: 65475128
Altra and Epicentric Form Alliance **to Provide Best of Breed E-Business
   Solutions for the Energy Market.**
PR Newswire, pNA
Sept 26, 2000
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 997

   5/3,AB/38   (Item 16 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

07524215   Supplier Number: 62761106
**Big Ten IT Graduates to Its Intranet.(Purdue University)(Company Business
   and Marketing)**
Brooks, Lawrence
HP Professional, v14, n6, p10
June, 2000
Language: English   Record Type: Fulltext Abstract
Document Type: Magazine/Journal; Trade

Word Count: 2144

ABSTRACT:
Purdue University and American Management Systems have been working
together to implement Purdue's Student Services Information system. This
system gives students all the university information they need. This
article covers the development of this system.

5/3,AB/39   (Item 17 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)

06792397   Supplier Number: 57436390
**E-business drives quality of service initiatives.(3Com, Cisco Systems,
   IPHighway)(Company Business and Marketing)**
Moore, Cathleen
InfoWorld, v21, n45, p14
Nov 8, 1999
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 429

5/3,AB/40   (Item 18 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)

05939112   Supplier Number: 53188996
**Network Associates Announces Participation in the Microsoft Certified
   Solution Provider** Alliance .
PR Newswire, p8559
Nov 9, 1998
Language: English   Record.Type: Fulltext
Document Type: Newswire; Trade
Word Count: 633

5/3,AB/41   (Item 19 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)

05903987   Supplier Number: 53119879
**SMAC loads its PCs, servers with tools from Computer Associates.(SMAC Data
   Systems)(Company Business and Marketing)**
Murray, Bill
Government Computer News, p30(1)
Oct 19, 1998
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Tabloid; Trade
Word Count: 205

5/3,AB/42   (Item 20 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)

05864384   Supplier Number: 53017020
**Paragon Development Systems Deploys Network Associates' Net Tools At
   Decatur Memorial Hospital.**
PR Newswire, p5936
Sept 21, 1998
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 810

5/3,AB/43 (Item 21 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

05739448 Supplier Number: 50219542
Lights out
O'Shea, Dan
Telephony, pNA
July 20, 1998
Language: English Record Type: Fulltext
Article Type: Article
Document Type: Magazine/Journal; Trade
Word Count: 1493

5/3,AB/44 (Item 22 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

05734282 Supplier Number: 50213359
ACER TO USE CA'S UNICENTER FRAMEWORK TNG
Computergram International, pN/A
August 3, 1998
Language: English Record Type: Fulltext
Article Type: Article
Document Type: Newswire; Trade
Word Count: 42

5/3,AB/45 (Item 23 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

05447312 Supplier Number: 48258375
American Companies in Japan: SOFTWARE AND INFORMATION SERVICES
Japan-U.S. Business Report, v1998, n340, pN/A
Jan 31, 1998
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 4109

5/3,AB/46 (Item 24 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

05222174 Supplier Number: 47964951
Exchange and GroupWise get tighter Internet integration
Gardner, Dana; Trott, Bob
InfoWorld, p10
Sept 8, 1997
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 410

5/3,AB/47 (Item 25 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

05107956 Supplier Number: 47498894
The great seeping software takeover
O'SHEA, DAN
Telephony, pN/A
June 30, 1997
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade

Word Count: 2189

5/3,AB/48   **(Item 26 from file: 16)**
DIALOG(R)File   16:Gale Group PROMT(R)

05066882   Supplier Number: 47438104
Nortel, Euristix to support multivendor networks
O'SHEA, DAN
Telephony, pN/A
June 2, 1997
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 256

5/3,AB/49   **(Item 27 from file: 16)**
DIALOG(R)File   16:Gale Group PROMT(R)

04658827   Supplier Number: 46855432
Intranet Liftoff -- How to plan customers' intranet flight paths
VARbusiness, p107
Nov 1, 1996
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 2708

5/3,AB/50   **(Item 28 from file: 16)**
DIALOG(R)File   16:Gale Group PROMT(R)

03739474   Supplier Number: 45305610
A FISTFUL OF DOLLARS
UNIX News, p22
Feb, 1995
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 2437

5/3,AB/51   **(Item 29 from file: 16)**
DIALOG(R)File   16:Gale Group PROMT(R)

03220598   Supplier Number: 44419635
**OLTP-LEADER TANDEM BRINGS COMMERCIAL PARALLEL PROCESSING EXPERTISE TO
  DECISION SUPPORT**
News Release, pN/A
Feb 7, 1994
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 976

5/3,AB/52   **(Item 30 from file: 16)**
DIALOG(R)File   16:Gale Group PROMT(R)

02345357   Supplier Number: 43075823
CELLULAR FRAUD: SMCC & CORAL SYSTEMS TEAM UP TO FIGHT CELLULAR FRAUD
EDGE, on & about AT&T, v7, n203, pN/A
June 15, 1992
Language: English   Record Type: Fulltext
Document Type: Newsletter; Trade

Word Count: 533

38922746
Cisco Systems Reports First Quarter Earnings; Company Also Announces $10 Billion Increase in Stock Repurchase Program
BUSINESS WIRE
November 09, 2004
JOURNAL CODE: WBWE   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 3184

        Cisco Systems, Inc. (NASDAQ:CSCO)
        -- Q1 Net Sales: $6.0 billion (17.1% increase year over year; 0.8%
increase quarter over quarter)

38510207
Europe - Media-Saturn to deploy Cisco platforms
RDSL EUROPE
October 20, 2004
JOURNAL CODE: WRDD   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 109

        Germany-based electronics retailer Media-Saturn will implement Cisco
Systems' Intelligent Retail **network framework** throughout almost 500
stores in eleven European countries within the next two years. The
framework includes a new converged network infrastructure, 40,000 Cisco
Internet Protocol (IP) phones and wireless access points in every store.
Media-Saturn will implement Cisco Systems Wireless Local Area Network
(WLAN) and IP Communication (IPC) solutions, which will run a number of
applications on the Cisco IP phones to help to reduce costs in line with
its vision. This will be implemented and maintained by Cisco Systems
partner net Stemmer, who specialise in implementing new technologies such
as IP telephony, security, wireless and storage.

38470649
Media-Saturn Selects Cisco Systems' Intelligent Retail Network
    Framework
BUSINESS WIRE
October 19, 2004
JOURNAL CODE: WBWE   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 911

        Leading Consumer Electronics Retailer Improves Productivity in Store,
at Head Office and within the Supply-Chain with 40,000 Cisco IP Telephone
Deployment
        Media-Saturn today announced the implementation of Cisco Systems'
Intelligent Retail **network framework** throughout almost 500 stores in
eleven European countries within the next two years. The framework includes
a new converged network infrastructure, 40,000 Cisco Internet Protocol (IP)
phones and wireless access points in every store. The roll out will give
Media-Saturn the opportunity to improve productivity and mobility at store
and head office levels, as well as optimising efficiency within its supply
chain operations.

You can see the warrant category valuations are in excess of the cost basis of those warrants and on liquidating equity, you can see the rather substantial marks that have been taken in that category. We really only have about 5.6 million of additional exposure in equity investments that we're going through the liquidation process on. I think that is the case where you see the strength in the underlying credit metrics, notwithstanding the issues you might see from a valuation perspective as we march through the liquidation. This is I think an important bit of transparency for our shareholders to understand where we are taking increased levels of exposure deeper into the capital structure in the industry sectors that we have the most financial and operating knowledge. The next slide reflects the sort of active collateral analysis elements of the portfolio, and you can see that there is very little change here. '03 was a very strong year in the public markets, and our underlying end markets and that is reflected by sizable percentage growth in value in these indices across the board. You can see that those valuations on an enterprise value to revenues level relative to our debt to revenue provides a substantial collateral covered. So we feel good about the underlying collateral characteristics of our loan portfolio. The next slide talks about the overall spread on our investment portfolio. Taking a look at interest-bearing loans as the investment equity component, and you can see that while investment equity has grown, over the last couple of quarters, that growth in our claim to the upside in those businesses hasn't come at the expense of a current period cash on cash return in those investments. And I think that is an important characteristic of analysis that we make as it relates to making equity investments. We look at equity investments, investment equity, on a cash-on-cash basis, and look to see that we can sustain current period returns that are supportive of our dividend strategy. Now from an asset acquisition approach, as we look at how we are growing the business, we really compete in two primary markets, the club and single investor loan marketplace, those our loan sizes of 5 to 50 million, and what I will call the middle market loan space which are loans of 50 to 250 million. And we use three basic methods to originate these assets. We continue to actively pursue direct database marketing to our 8000 odd prospects that have been built-up in our database over the last dozen or actually now 14 years that we have been operating. In the media communications information services, software and transaction processing markets; we also are with rapidly expanding our relationships with financial sponsors for enhanced endeavors by deal flows, where we take a very tight focus on credit issues, based on well-established credits credit processes. And then lastly, we are engaged in partnerships with other firms for access to the more traditional middle market deals that are sort of club syndicated deals or middle market syndicated loans as a way to build that bed of lower risk diversified senior loan assets in the process of developing the overall portfolio of the company. Our focus is going to continue to be on middle market and club single investor transactions where we get better structure yield and control. Invest in high yield senior subdebt and cash on cash control investing in markets where we have specialized industry knowledge and insight, and can apply for proprietary analytics and proprietary deal flow management. From my perspective, as I look at the first quarter, I feel like the company really has never been better positioned to capitalize on improving economy and the opportunities associated with the improving economy, and to benefit from our variable-rate funding and our variable-rate investments in an increasing

interest rate environment. And frankly to take advantage of our ability to access the debt capital markets in a way that are support of our strategy and selectively access the equity capital markets in a way that will support our driving DNOI. We feel pretty good about where we sit. With that, I will entertain any questions that anyone has. OPERATOR: Thank you. The question-and-answer session will be conducted electronically today. (OPERATOR INSTRUCTIONS) Jason Stewart with Friedman, Billings, Ramsey. JASON STEWART, ANALYST, FRIEDMAN, BILLINGS AND RAMSEY: Hey, Bryan. If you could give us·a little color on what sectors the origination growth came in this quarter, and then maybe a quick update on the UNE-P consolidation and your platforms?

   BRYAN MITCHELL: Sure. I think we had a fair bit of originations on a diversified basis in the quarter. We had about a third or so in the core market. So gross originations of 65 million. We had about 40 million of sort of diversified investing in it, as we sort of fund up for our securitization, and another 20, 25 million in our core markets, and I think that was diversified. I think we had some in information services and some in publishing. So it was -- and some in telecom. So it was reasonably spread around, and as it relates to the UNE-P consolidation strategy, we continue to forge forward on that, and we see a lot of economies associated with putting some of our portfolio companies together, and there is also I think some very interesting opportunities to lay our customer bases over existing network plays that have come out of this wreckage of the telecom industry. By laying customers into a **network framework** , there are really very good economics to be derived, and those opportunities are out there as well. We continue to work it, but we don't have any specific announcements to make at this time. JASON STEWART: Okay. Thanks. OPERATOR: Josh Elbing (ph) with Piper Jaffray. BOB NAPOLI, ANALYST, US BANCORP PIPER JAFFRAY: This is Bob Napoli from Piper Jaffray. A couple of questions. First of all, I guess of the 65 million in originations, about 20 of that or almost a third of it was to portfolio companies, and then I guess it sounds like the other two-thirds was in this diversified -- these diversified investments. Is that right?

   5/3,AB/57   (Item 5 from file: 20)
   DIALOG(R)File   20:Dialog Global Reporter
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   34885105
   Event Brief of HP and Novell to Host Teleconference Discussing Latest Innovation for Linux Across the Enterprise - Part 1
   FAIR DISCLOSURE WIRE
   March 24, 2004
   JOURNAL CODE: WFDW   LANGUAGE: English   RECORD TYPE: FULLTEXT
   WORD COUNT: 4884

      CORPORATE PARTICIPANTS . Martin Finch, HP, VP, Linux & Enterprise . Chris Stone, Novell, Vice Chairman, Office of the CEO OVERVIEW HP formally announced the extension of the relationship between HP and Novell SUSE for Linux. Activities in the server space will be extended to desktops and selective laptops, and there will be an extension in the support of Novell SUSE Linux globally on all HP platforms. The relationship is expected to bring customer benefits in terms of flexibility, choice and lower costs. Q&A Focus: TurboLinux agreement, Microsoft relationship, Red Hat, markets, and salesforce issues. FINANCIAL DATA A. Key Data From Call 1. HP currently delivering more than 0.1m Linux clients a quarter. PRESENTATION SUMMARY S1. Key Announcement (M.F.) 1. Formal Announcement of Extension of Relationship Between HP and Novell SUSE: 1. Extending activities in the server space to desktops and selective laptops. 2. Cost advantages of deploying Linux with one consistent platform. 3. Extension in the support of Novell SUSE Linux globally on all HP platforms. 4. Working with customers to figure out specifics of the delivery vehicles. 5. Positioning: 1. Effectively positioned against both IBM and Sun through this relationship. 1. IBM talking a lot about their support across the e-server platform. 2. Sun has talked about the Java desktop. 2. A combination of the number one client provider and the major Linux distributor is significant. 6. Delivery: 1.

Delivering more than 0.1m Linux clients a quarter. 1. Expect that to ramp through work with Novell SUSE. S2. Overview (C.S.) 1. Customer Benefits: 1. Customer flexibility, choice and lower costs. 2. HP support for customers transition to Linux. QUESTION AND ANSWER SUMMARY Q1. ((inaudible), Ross Capital Partners) Can you tell us about the schedule (inaudible) your agreement with TurboLinux in Asia?

A. (Martin Sink) The best data I'm going to give you right now is we're going to start rolling out in 2H04. I don't want to do any other product pre-announcements until we get to the products that are real. When those products actually do announce and do get released, we will probably follow on with some further releases. So 2H04 is when you can start seeing some of this rolling out. Specific to TurboLinux, some of the things you need to understand there is that Turbo delivers today a set of localization requirements around local language support, Asian character support, etc. that we need that is very specific to that market. And so, for that particular region and that particular space, Turbo provides the functionality that we need to deliver there. Q2. (Stephen Shankman, CNetnews.com) How does this relationship compare to the one you have with Microsoft and how does it affect the one you have with Microsoft?

5/3,AB/58   (Item 6 from file: 20)
DIALOG(R)File   20:Dialog Global Reporter
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32540987
Check Point Honors Leading Companies with Annual Excellence Awards
BUSINESS WIRE
November 28, 2003
JOURNAL CODE: WBWE   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 596

    /High-Tech Writers
    REDWOOD CITY, Calif.--(BUSINESS WIRE)--Nov. 28, 2003--

5/3,AB/59   (Item 7 from file: 20)
DIALOG(R)File   20:Dialog Global Reporter
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31954848
White Obsidian: White Obsidian introduces new services; Strengthens portfolio with launch of new mobile services
M2 PRESSWIRE
October 28, 2003
JOURNAL CODE: WMPR   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 786

    White Obsidian, the British market leader in 3G Service Network architecture, today announced the addition of two new telecoms services to strengthen its portfolio of offerings.
    The new services, called Emissary and Proviso, complement White Obsidian's existing products, OSF (Obsidian Service **network Framework**) and OSFL (Obsidian Service **network Framework** Light), to provide a complete portfolio of solutions that improve efficiency and create savings for telecommunications operators.

5/3,AB/60   (Item 8 from file: 20)
DIALOG(R)File   20:Dialog Global Reporter
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29690429
Network Intelligence Achieves OPSEC Certification from Check Point Software

BUSINESS WIRE
June 17, 2003

/High-Tech Writers
WALPOLE, Mass.--(BUSINESS WIRE)--June 17, 2003--

5/3,AB/61   (Item 9 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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28675631
Q1 2002 US Airways Earnings Conference Call - Final - Part 2

    JIM HIGGINS (ph): OK. So it's zero to 100 percent is the range, then?
    DAVID SIEGEL: Right. It's because of a variety of factors, aircraft
availability and ability to get, you know, those deliveries within a
reasonable timeframe. So we've got a window of opportunity we think to
acquire and deploy aircraft, and we're going to look at, you know, some
combination of inside and out. But it could range anywhere from zero to 100
percent.

5/3,AB/62   (Item 10 from file: 20)
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28675629
Event Brief of Q1 2002 US Airways Earnings Conference Call - Final - Part 2

    A. No it does not. (Neal Cohen)
    Q28. You discussed RJs, as your international **partner** , attaining a
better-cost structure. But none of those touches on the basic geographic
challenges that you have seen to face. You lack presence in west of the
Mississippi, Pittsburg and Philadelphia compete with each other in an area
already rich with hubs. Is the plan simply does fix with broken with you as
airways today and retain the current **network   framework** or should we be
looking for something more dramatic? I guess I am just having trouble
figuring out what exactly you aspire to be? (Jimmy Baker (Phonetic) - JP
Morgan)

5/3,AB/63   (Item 11 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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28627484
MetaSolv Software Joins Juniper Networks OSS Alliance   **Program as a**
    'Premium Partner **'**

    PLANO, Texas, April 15 /PRNewswire/ -- MetaSolv Software, Inc., a
global leader in communications management solutions for next-generation
and traditional networks and services, today announced that it has joined
the Juniper Networks Operations Support Systems (OSS) **Alliance** Program

as a 'Premium **Partner** '. The Premium Tier is the top tier of the **Partner** Program and consists of a group of selective partners chosen by Juniper Networks OSS **Alliance** team. The objective of the OSS **Alliance** Program is to provide comprehensive, best-in-class solutions for service providers powered by partnerships with leading OSS vendors worldwide.

"MetaSolv offers a proven product portfolio that provides Juniper Networks with best-in-class, multi-service activation capabilities that deliver reliable, scalable, and cost-efficient IP services across high-speed networks," said Hema Ganapathy, senior portfolio marketing manager, network management, Juniper Networks. "As a Premium Tier **Partner** MetaSolv's products have been validated through extensive customer scenarios and interoperability testing conducted in our labs to ensure optimal support for the Juniper Networks family of routing platforms."

5/3,AB/64   **(Item 12 from file: 20)**
DIALOG(R)File 20:Dialog Global Reporter
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28627481
MetaSolv Software joins Juniper Networks OSS Alliance **Program as a**
   'Premium Partner '
PR NEWSWIRE (EUROPE)
April 15, 2003
JOURNAL CODE: WPRE   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 655

    Plano, Texas, April 15 /PRNewswire/ -- - MetaSolv provides Juniper Networks with best-in-class IP service activation capabilities that enable service providers to streamline operations, achieve faster ROI
    MetaSolv Software, Inc., a global leader in communications management solutions for next-generation and traditional networks and services, today announced that it has joined the Juniper Networks Operations Support Systems (OSS) **Alliance** Program as a 'Premium **Partner** '. The Premium Tier is the top tier of the **Partner** Program and consists of a group of selective partners chosen by Juniper Networks OSS **Alliance** team. The objective of the OSS **Alliance** Program is to provide comprehensive, best-in-class solutions for service providers powered by partnerships with leading OSS vendors worldwide.

5/3,AB/65   **(Item 13 from file: 20)**
DIALOG(R)File 20:Dialog Global Reporter
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28027091
i2 Introduces Supply Chain Operating Services
BUSINESS WIRE
March 12, 2003
JOURNAL CODE: WBWE   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 1316

    /High-Tech Writers
    DALLAS--(BUSINESS WIRE)--March 12, 2003--

5/3,AB/66   **(Item 14 from file: 20)**
DIALOG(R)File 20:Dialog Global Reporter
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27198071
Q4 2002 Juniper Networks Earnings Conference Call - Final - Part 1
FAIR DISCLOSURE WIRE
January 16, 2003
JOURNAL CODE: WFDW   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 4666

OPERATOR: Ladies and gentlemen, thank you for standing by. Welcome to the Juniper Networks fourth quarter financial. Ladies and gentlemen, thank you for standing by. Welcome to the Juniper Networks fourth quarter financial results conference call. During the presentation all participants will be in a listen-only mode. Afterwards we'll conduct a question and answer session. At that time if you have a question please press the 1 followed by the 4 on your telephone. As a reminder this conference is being recorded Thursday, January 16th, 2003. I'd like to turn the conference over to Randy Feigin. Please go ahead maam. RANDI PAIKOFF, JUNIPER: Good afternoon and welcome for joining us today. With me is Scott Kriens our chairman and CEO and Marcel Gani CFO. If you've not yet seen the release it can be retrieved at www.juniper.net or off of first call or business wire. Today Scott will discuss the fourth quarter highlights and the year in review but more importantly what our strategy is going into 2003. Following Scott's comments, Marcel will review in detail the financial results for the fourth quarter ending December 31st, 2002. Before I turn the call over to Scott, I'd like to remind you that the matters we will be discussing today will include forward-looking statements and as such are subject to the risks and uncertainties that we discuss in detail in our forms 10-K and 10-Q filed with the SEC, which identify important risk factors that could cause actual results to differ from those contained in the forward looking statements. Scott. SCOTT KRIENS, CHAIRMANCEO, JUNIPER: Thanks Randi and good afternoon to everyone. Today I'll be talking about our recent results, both for the quarter and for the full year of 2002, as well as the outlook we see ahead for Juniper and for the industry in 2003. And following my remarks Marcel will discuss the financial results in more detail and will provide our guidance. But first I'd like to make a couple of high level comments and highlight some specific areas. I'll briefly review the fourth quarter performance and then I'd like to look back at our 2002 goals and review how we did against our own objectives for the year and finally, because of course what really matters most is what we will do next. I'll provide some perspective on what we see going into 2003 and how we will build on the position we've achieved thus far. So first to the fourth quarter results. We're particularly pleased with our execution during the quarter. The revenue was $155.3m and pro forma earnings per share was one cent. Both of which exceeded the guidance we gave in October at the outset of the quarter. And the guidance we gave at mid-year relative to the integration of our acquisition. We recognize revenue on a total of 976 units this quarter. And we shipped 16,406 ports. One similarity to last quarter that we're pleased to report is that both Ericsson and Siemens again represented more than 10 percent of revenue during the quarter and Ericsson continues to turn in proven reliable performance as a **partner** and Siemens has stepped up as a Juniper **partner** without missing a beat since the acquisition two quarters ago. Also important to note several million dollars of Ericsson's business this quarter came from their successful sales of the E series product line and likewise several million dollars of Siemens results came from the successful sales of Juniper M and T series equipment. And this is consistent with one of the goals of the quarter and the acquisition. That being to enable each **partner** to carry the full power of the combined product portfolio and to be sure that each is successfully cross selling the total product mix. And we expect both Siemens and Ericsson to continue as valuable partners of Juniper as we move into 2003. I'm also happy to report that along with the strong performance of both of these global partners, we enjoyed a diverse balance of contribution from many partners around the world. Partners such as NICHO (ph) in Japan. (Inaudible) WorldCom Qwest and many others who collectively combine to contribute to more than half of our indirect sales in the fourth quarter. This diversification will serve us well as we build on the leverage of the successful and productive partnerships that we have in each of our global theaters. So what this allows us to do is to continue to win very strategic accounts around the globe with various customer types and a broad array of applications as the world's leading providers continue to enable new service revenues and reduce operational expenses with Juniper solutions. This quarter we announced customers in all three major theaters. First in the Americas, we announced M and T series deployments at four Internet two giga pops with our T series products to support research and education applications we partnered with Qwest to provide these customers

with a single point of purchase for both their products and their services. And yesterday we announced that Ringel (ph) telephone company a local exchange provider in Georgia deployed the E series platform to support interactive entertainment and video services over their DSL network. In Brazil, with our **partner** Nortel networks we announced that Telephonica and per sauce (ph) has deployed a nationwide multi service network in Brazil built with solutions from our two companies. And the new network will enable Telephonica to provide a range of voice and data IP and MPLS services including IBPM, Internet access and remote access tc corporate Internet. We had the strongest activity this quarter in the Asia Pacific region. In China we announced China telecom's deployment of the T320 and M20 platforms in next Jen IPMPLS network. And the latest deployments of the T series in China telecom's networks compliment E and M series platforms deployed in the CHONG QUING Changhai (sp) and Situan (sp) provinces earlier this year. In Japan, one of the worlds largest IPB6 test networks Japan giga bit network or JGN deployed M20 platforms in it's Oakyama inneropability (ph) and evaluation lab and throughout it's entire network. This is very exciting as JGN is the official institute leading the research and development of the next generation telecommunications network for Japan and one of the foremost examples of true large scale IP version 6 which will be important across the industry in the coming years. Real IP version 6 implemented in both hardware and software is a strong differentiator when compared to the software only attempts of our competitors. The Japanese Internet exchange, next generation IX consortium deployed the M series for its core network infrastructure. The M series provides reliable scalable implementation of MPLS enabled IP services. In Korea, we announced the world's largest broadband service provider, Korea's KT corporation with more than four million broadband subscribers has selected a T-640 and E series for a major core and edge network expansion and together the two platforms provide KT with a fully integrated solution with leading IP routing, quality of service and MPLS capabilities. In Singapore, Singapore telecommunications or better known as Singtel, awarded Siemens with the contract to supply install and maintain Juniper E series platforms in their network. And this deployment will expand Singtel's broadband network and support the existing DSL connections services to its ISP customers. In Taiwan this week we announced their leading ISP. Chungwa (sp)Telecom high net is using our M series for the expansion of high speed MPLS back bones and this compliments the E series previously installed and represents a good example of the cross selling capabilities that I mentioned previously. And Yow Gin (ph) Technology corporation who are leading Taiwanese service provider deployed the G series cable modem systems or CMTS and E series platforms to deliver subscriber based IP services over their cable network. In India, India's largest telecom operator (inaudible) limited or BSNL selected Juniper's M series for the country's first nationwide MPLSVPN network and running on an optical backbone the network will deliver new revenue generating services to corporate customers across India. And for the immediate region we announced in Israel sell com which is Israel's largest mobile operator deployed M 10s in their nationwide IPMPLS network and the M-10's will help generate new VPN service revenues and reduce operational expenses through consolidation of several internal mobile networks on to one IPMPLS backbone infrastructure. As an overall comment from this quarter, and probably the most important and recurring theme that appears in these and many previous announcements is the continuing evidence of the acceptance of MPLS. We have seen the industry move decisively to MPLS in recent months and this is an area where Juniper enjoys technology leadership. As service providers increasingly rely on MPLS as a fundamental building block to deploy their multi-service IP networks in the future it will only improve Juniper's competitive position in the market. . There are a couple of other announcements that are significant for the fourth quarter I'd like to mention briefly as you'll hear us talk much more about these in the year ahead. In December, we outlined our vision for the transformation of the telecom industry with the announcement of the model for integrated network transformation or mint. And mint provides a business and a **network framework** that enables service providers to transition from the commodity transport business model to a more lucrative and value-added services model. Announced at the same time were several new products and capabilities that enhance the product portfolio throughout the mint

framework and this will be the basis for moving value back to the service provider networks and allowing enterprises to concentrate on operating those enterprises and let their network operators operate the network. Mint is another example of the fundamental differentiation between Juniper and its enterprise centric competitors. And finally we announced a new tiered global alliance program which is designed to help customers very quickly and profitably implement new network solutions and the program identifies best in class qualified partners to deliver integrated solutions using Juniper networks and it's product portfolio and it's another element of our commitment to the solutions our customers have asked us to provide. So to spend a minute on the full year 2002, when we set out last January, the company was focused on six primary objectives throughout the year. And I'd like to review each of those with you. Number one, strengthen and expand our customer base. As the industry began transforming, incumbents increasingly have begun to accept IP. We set a goal to expand our customer position by being a supplier to the top 25 service providers around the world, measured by their capital spending. We started the year out selling to nine of these top 25 and ended 2002 with 23, which includes both announced and unannounced customers. This focus does not end here as we must capture the remaining two not yet Juniper accounts and increase the Juniper percentage of the capital spend that takes place in all of these accounts. Goal number two, broaden our existing product portfolio within the existing markets we serve. And during the year we delivered four major software releases which allows us to offer capability such as GMPLS,VPN's and enhancements to those. IPMLS conversion features, there were 35 new system interest interfaces including the latest ATM and queing technologies across the family of interface, which is functionality that is central to enabling the customers of ours to deliver intelligent services to their customers, as well as three new platforms which include the M40E and the state of the art T-640 and T320 which are still the industry's true Tara bid machines. Goal number three, expand the number of markets we serve. We brought systems to two new markets last year, the wireless and cable. In the wire less area we launched the J-20, the product development with Ericsson. We can all see the growing importance of data in the wireless market and are very excited about Juniper's role here. And in the cable area we introduced the G series and the G-10, and then furthered that position with the additional delivery of the G 1 in the second half. And we expect to see cable operators provide a significant percentage of the broadband connections to the markets in the years ahead and see this as an important opportunity for Juniper. Goal number four, expand strategically into broadband. And essentially this translates to mean be everywhere high bandwidth is being offered. And during the summer, of course, we bought Unisphere networks and as we stated in our Q3 call, in October the acquisition was completed ahead of schedule and is now successful ahead of schedule as well with the transaction becoming accretive ahead of our original targets. Goal number five, strengthen our international business and balance our global presence. In 2002, we realized approximately half of our revenues from North America and half from international markets. And we're no longer dependent on any one theater, any one country or any single regional economy. And last but certainly not least, goal number six, maintain fears fierce focus on the financial disciplines. And these financial fundamentals have always been a significant focus on Juniper and we're proud of our repeated demonstration to this commitment, even in the most difficult of markets and times. And while achieving the first five goals I've previously covered we maintained a strong cash position had high quality receivables as reflected by our DSOs, good and improving margins and a strong balance sheet. In the second half of 2002, subsequent to the acquisition, we reduced combined operating expenses by more than $15m demonstrating our ability to capture the synergy and the efficiencies available through a major acquisition. And through all of these many metrics and achievements, we've maintained our strategic commitment to R & D with an investment in 2002 of over $160m in product innovation. So, to sum up 2002, it was a year of balance with bold investment and disciplined execution. We balanced our financial commitments, our customer and overall quality goals and maintained our investment in innovation to produce growth in our position in the marketplace and more importantly a growing importance in the eyes of our customers. We focused intensely on developing

these customer relationships. And a level of strategic discussion we've had with customers increases each quarter as the importance of IP and the next generation of networks becomes a reality. The most recent market share figures for our market, the service provider marketplace, according to Gartner group shows Juniper with 29 percent share in the core, 28 percent in the edge, and 62 percent in broadband. So with 2002 behind us, let's talk now about what we see going into 2003. And in sum, we are very excited about 2003, and this is very different when compared with the trepidation that we as an industry entered 2002. We're seeing the growing acceptance of many factors that we've always maintained as corner stones of our strategy at Juniper. IP is increasing every day in its importance as a service offering, not only among Internet operators but also within the traditional incumbent operators around the world. Furthermore, IP is increasing not only as a service offering to the carrier's customers, but as MPLS continues to proliferate within networks, it demonstrates another of our fundamental beliefs. It is IP and routing in the form of MPLS that will serve not only as the global language with which we all communicate between each other, but also the infrastructure with which the operators of networks deliver multiple services to us all. And it is this multi-service capability that holds the key to the new economics that must exist for this industry to prosper. We're not going back to the expense levels of the past. We're all going to see bandwidth and services delivered to our homes and offices at rates that will continue to fall when measured on a price per bit per second basis, and speeds and intelligence that will simultaneously increase. And this will only be possible by economically combining multiple services across common capital investment in a single infrastructure. And this is where the heart of Juniper technology and product advantage was born. As we all see this IP evolution become more visible, it will continue to accelerate as well. We've had the benefit of massive, speculative investment, build out of capacity far ahead of what would otherwise have occurred. And now we'll see that capacity in the new services that it enables to be transformed to profit for operators and cost-effective network solutions for their customers. The chicken and egg problem is solved. We have networks. We have services. We have users. We have cost advantages to offer customers. We just need to get to work and deliver this all at scale. And as we do, it will motivate more applications that will expect more bandwidth and will deliver more value which will increase the willingness of customers to pay and the cycle will continue. In a recent Wall Street Journal article last week, there are projected to be over 100,000 new broadband households added each week through 2003 to networks in North America alone. And this motivates, for example, Disney to move to the accelerated deployment of movies on demand and interactive games, making the 15 million and going to 20 million users in this year, 2003, realize more value in their connections and services and motivating the other 50 million existing narrow band users in North America to consider upgrading their service as well. I suspect that most of us did at least some of our shopping on line this year. In the just completed holiday season, according to BIZ rate a 17.4 billion dollars was spent on line by holiday shoppers, which was up 40 percent from 2001. And more importantly, the actual number of on-line orders was up 49 percent and both of these statistics will only increase over time as these applications and services improve. So, Juniper is in a strong position as we enter 2003. And we believe this will show itself as the year unfolds. We have three main goals as we enter 2003. First, establish our leadership position in the industry as we watch that industry transform. The transformation is underway. And it's been tumultous and it isn't over. And through it all new categories will become clear and new leaders will take their positions at the heads of those new industries and in the category of public network infrastructure and services, Juniper spent its first six and a half years building our products, our customer base and our global presence to lead this market. Second, be strategic to our customers. This network and industry transformation is strategic and fundamental to our customers and they need strategic partners to help them be successful. That's Juniper's opportunity. We're the only supplier in the market structurally aligned with the business model to coincides with our customer's success. We're not competing with them. We're not attempting to commoditize them or syphoning their cash for our own benefit we're instead working with them in investing

the proceeds to help with the transformation that's needed. And third, **partner** strategically in our industry with others. Just as our customers need partners, we need partners as well because we're talking about a transformation of a multi hundred billion dollar industry that's been fundamentally disrupted. That's not something that any one company can control or serve appropriately without strong working partnerships with others who will be important to our common customers and to their customers. So to sum it all up, we're in a 3- step recovery process as an industry. Stability followed by profitability and then growth. We've seen the industry destabilize and it's changed forever. And this is all to the good when the dust settles, because as users we'll see services and speeds and solutions that we wouldn't have thought possible or economically realistic, only a few short years ago. And this accelerated realization of a new industry and new economics that go with it would not have been possible without massive upheaval. So first we'll see the stabilization of balance sheets and financials so that investment can resume. This is well underway. And then will come profitability, as better understanding of the new fundamentals becomes incorporated in service provider business and operational models. And then growth as the investment in the next generation of networks and services is coupled with the applications that deliver the value that customers will appreciate and will pay for. And making it possible will be the technology that will make the delivery of that value a profitable growth business for operators. As a provider of those solutions here at Juniper, our increased confidence as we enter 2003 comes from the fact that we have just reported our third quarter in a row of hitting the numbers we set out to achieve and reflects repeated examples of our stability. In addition, this quarter reflects a return to profitability, and with it continuing improvement in our market and our customer activity. However, the strength of our results and our increased confidence is not yet an industry phenomenon. It's Juniper-specific and it's based on our customer base, our products, our markets and our geographic diversification. This is a position which has been engineered over the last several quarters and while the general condition of the industry may have made it more difficult to appreciate or evaluate, it's been a clear and consistent focus for all of us throughout Juniper. I'd like to thank and recognize all of our employees for their continued commitment and focus on achieving these results on the execution of our plan this quarter. And for the year of 2002. I'd also like to thank our long-term shareholders, our partners and our suppliers for their continued confidence in Juniper networks. Now I'll turn it over to Marcel. MARCEL GANI, CFO, JUNIPER: Thank you, Scott. First, I will review the pertinent income statement items and balance sheet and then I'll discuss our business plan for the next quarter. Unless I otherwise indicate I'll refer to pro forma numbers for the fourth quarter which excludes the amortization of purchasing tangible a deferred compensation credit and a change in an estimated restructuring charge. The total revenue for the fourth quarter was $155.3m, up two percent from last quarter. As we stated on the last call, we're not managing the business to optimize any particular chassis, either the EM or T. And we'll report combined numbers. However, we are managing the business based upon customer application. And we'd like to share with you what we saw this quarter. Please keep in mind that these numbers are an approximation and certain definition criteria and assumptions can vary. The two applications we monitor today are core and access. In Q4, core and access were well balanced with the core representing slightly more than half of our product revenue. Up from less than half in the third quarter. And access representing the remainder. This is not surprising given that the burden between core and access shifts and access deployment puts capacity requirements on the core. We'll continue to give insight going forward but it's important to remember that our business is monthly and no one quarter will create a trend. Service revenue is $21.4m, basically flat with last quarter. We expect service revenue to continue to be a profitable revenue stream going forward. The total book to bill ratio was greater than one in the quarter. As Scott mentioned we have two channel partners representing greater than 10 percent in the quarter, Ericsson and Siemens. We're also pleased to state that Ericsson represented greater than 10 percent for the full year of 2002. As a reminder, most products are configured to specific requirements of the network. Therefore,

all shipments to our resellers are going to identified end users. Our international revenue we're very strong and continue to reflect the monthliness of our business. It's primarily due to the continued success of Ericsson and Siemens in both Asia and Europe. They both grew sequentially representing 34 percent and 24 percent of revenue respectively. Not surprisingly the Americas were the weakest, representing 42 percent of revenue. Revenue to our direct sales force consisted of 30 percent, with the remainder going through global and country-specific distributors. Gross margin was 59.4 percent, up from last quarter, and higher than originally expected, due to increased efficiencies and cost savings. On the expense side we benefited from the completion of the work force reduction and managed to decrease our expense beyond that. R&D expenses were $44.3m and accounted for 28.5 percent of total revenue. Down from $48.8m or 32.1 percent of total revenue last quarter. The savings are primarily the result of the efficiencies from the integration of development organization in both Sunnyvale and Westford. Sales and marketing expenses were $35.6m and accounted for 22.9 percent of total revenue, down from $37.7m or 24.8 percent of total revenue last quarter. These savings are attributed of expense management and focus of both the sales and marketing organization. G& A expenses were $6.5m and accounted for 4.2 percent of total revenue, down from $9.1 m or six percent of total revenue last quarter. This savings was due in part to the tighter expense control. Excluded from the pro forma income was amortization of purchasing tangible and deferred compensation credit and a change in an estimated restructuring charge. Total operating expenses came in at $86 .4, accounting for 55.6 percent of total revenue. Compared to 95.6m or 62.9 percent of total revenue last quarter. We obviously focus very closely on expense management in Q4 and we were able to find cost savings across all of our organization and across all areas. The operating margin was 5.8 million or 3.7 percent compared to an operating loss of $12.5 last quarter. We had net other income expense of $1.8m compared to other income of 176,000 last quarter. This was in line with our expectation due to the lower cash balance and the lower interest rates. Our pro forma tax provision for Q4 was $1.3m or 32 percent. Pro forma net income for the quarter was $2.7m or 1.8 percent compared to a loss of $8.4m last quarter. Pro forma diluted earnings per share for Q4 was one cent which is a loss of two cents last quarter. Including the amortization of purchasing tangible $5.6m the deferred compensation credit of $8.9m and a change in estimated restructuring charge of $2.6m net income for the quarter was $8.5m or two cents per share. Now, a few comments regarding the balance sheet. Cash, cash equivalents, short and long-term investment total approximately 1.2 billion. We're pleased to state we're cash flow positive from operations increase of over two million during the quarter. We've not purchased any stock or debts during this quarter. Account receivable was $78.5m and base sales outstanding was 46 days up two days from last quarter and significantly better than our goal of 55 to 65 days, reflecting our focus on collections and cash flow. As we have said in the past we've not believed this number is sustainable over the long-term especially in light of the increase in the international business. Deferred revenue is $46.1m up slightly from $45m last quarter. This small increase is due to increasing deferred service revenue. We ended the quarter with 1, 542 in total head count down from 1, 658 at the end of last quarter. This decline is due to a reallocation of resources and the completion of the work force reduction. Now, for our goals and guidance, we will continue to focus on our financial fundamentals going forward. We can't predict the level of business each quarter that we're managing for financial plan and would like to share that plan with you.

5/3,AB/67 (Item 15 from file: 20)
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27033330
MICROSOFT: Enhancements to Microsoft operations manager empower customers and partners; Improved administration of Windows environments provides lower total cost of ownership
M2 PRESSWIRE

January 15, 2003
JOURNAL CODE: WMPR   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 1503

REDMOND, Wash. -- Microsoft Corp. today announced the availability of enhancements to Microsoft(r) Operations Manager (MOM) 2000 that provide a cost-effective, improved toolset for customers and partners to manage their Windows(r) environments and to extend and integrate MOM with third-party management solutions.

The enhancements include new and updated Management Packs containing application-specific knowledge for the most-common Microsoft server environments, Service Pack 1 (SP1) with customer-requested fixes, a new software development kit (SDK 2) and a new MOM Resource Kit. Microsoft Operations Manager delivers enterprise-class operations management by providing comprehensive event management, proactive monitoring and alerting, reporting, and trend analysis.

5/3,AB/68   (Item 16 from file: 20)
DIALOG(R)File   20:Dialog Global Reporter

26992735
MICROSOFT: Enhancements to Microsoft Operations Manager empower customers and partners; Improved administration of Windows environments provides lower total cost of ownership
M2 PRESSWIRE
January 13, 2003
JOURNAL CODE: WMPR   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 1563

Reading - UK -- Microsoft Ltd. today announced the availability of enhancements to Microsoft Operations Manager (MOM) 2000 that provide a cost-effective, improved toolset for customers and partners to manage their Windows environments and to extend and integrate MOM with third-party management solutions.

The enhancements include new and updated Management Packs containing application-specific knowledge for the most-common Microsoft server environments, Service Pack 1 (SP1) with customer-requested fixes, a new software development kit (SDK 2) and a new MOM Resource Kit. Microsoft Operations Manager delivers enterprise-class operations management by providing comprehensive event management, proactive monitoring and alerting, reporting, and trend analysis.

5/3,AB/69   (Item 17 from file: 20)
DIALOG(R)File   20:Dialog Global Reporter

25179389
National Science Foundation Awards Reinforce UCSD's Reputation as Leader in Information Technology Research
ASCRIBE
September 25, 2002
JOURNAL CODE: WASC   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 1050

SAN DIEGO, Calif. -- With funding from the National Science Foundation (NSF), researchers at the University of California, San Diego (UCSD) will embark on eight new projects in the field of information technology (IT)including development of a new architecture for computer networks based on optical communications, and new ways to use IT in the study of earth sciences. The NSF today announced the awards through its Information Technology Research (ITR) program, created three years ago with a mandate to support visionary work in information technology and its applications. "These awards confirm that some of the most exciting research in information technology today is being done here at UCSD," said Richard

Attiyeh, the university's Vice Chancellor for Research. "This is a vote of confidence from the NSF in the university's focus on multidisciplinary research at the intersection of computer science, engineering, biology, physics, and environmental sciences."

The latest awards allocate more than $22 million over five years specifically to support research at UCSD. The San Diego Supercomputer Center (SDSC), California Institute for Telecommunications and Information Technology (Cal-(IT)2), Jacobs School of Engineering, School of Medicine, Scripps Institution of Oceanography, Division of Physical Sciences and other UCSD organizations provide the intellectual foundation for this campus-wide success.

5/3,AB/70   (Item 18 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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25156808
San Diego Supercomputer Center to Play Major Role in Six NSF Information Technology Research Awards; Building Information Technology Framework for the Geosciences, Environmental Sciences, Optically Networked Grids, Theoretical Biological Physics
ASCRIBE
September 24, 2002
JOURNAL CODE: WASC   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 1249

SAN DIEGO -- The San Diego Supercomputer Center (SDSC) at the University of California, San Diego (UCSD) will help design and develop the information technology (IT) underpinnings for tomorrow's research in the geosciences, environmental science, biology, and other fields by playing a key role in six Information Technology Research (ITR) initiatives announced today by the National Science Foundation (NSF). These awards are designed to support "visionary work" that could lead to major advances in IT and its applications. Four of the projects involve large $5 million-plus ITR awards, among only seven highly competitive such awards made. SDSC is also participating in two medium-sized ITR awards.

"Tomorrow's scientific breakthroughs depend critically on the advances we make in today's information infrastructure," said Fran Berman, director of SDSC and the National Partnership for Advanced Computational Infrastructure (NPACI). "Each of these ITR projects will leverage SDSC and NPACI experience and technologies to lay the groundwork for new discoveries in the Earth sciences, biology, and other disciplines. Such new science requires collaborative research to bring together new tools, new ideas, and powerful IT infrastructure."

5/3,AB/71   (Item 19 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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25156791
National Science Foundation Awards Reinforce UC San Diego's Reputation as Leader in Information Technology Research
ASCRIBE
September 24, 2002
JOURNAL CODE: WASC   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 1049

SAN DIEGO -- With funding from the National Science Foundation (NSF), researchers at the University of California, San Diego (UCSD) will embark on eight new projects in the field of information technology (IT) including development of a new architecture for computer networks based on optical communications, and new ways to use IT in the study of earth sciences. The NSF today announced the awards through its Information Technology Research (ITR) program, created three years ago with a mandate to support visionary work in information technology and its applications. "These awards confirm

that some of the most exciting research in information technology today is being done here at UCSD," said Richard Attiyeh, the university's Vice Chancellor for Research. "This is a vote of confidence from the NSF in the university's focus on multidisciplinary research at the intersection of computer science, engineering, biology, physics, and environmental sciences."

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5/3,AB/72   (Item 20 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter

24258798
Don't throw your cash into a wireless LAN - yet
Neeraj Saxena
ECONOMIC TIMES
August 06, 2002
JOURNAL CODE: WETI , LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 1144

: Enterprises would do well to wait until late next year before committing any significant investments in the hyped wireless local area networks, warn industry analysts.

Notwithstanding the growing popularity of the 802.11a standard worldwide, IT research firm Gartner has warned that enterprises should be slow in adopting 802.11a.

5/3,AB/73   (Item 21 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter

18732323
CHECK POINT SOFTWARE TECHNOLOGIES: Check Point's OPSEC Alliance surpasses 300 partner milestone; Extends leadership position as the dominant Internet security framework
M2 PRESSWIRE
September 10, 2001
JOURNAL CODE: WMPR   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 660 .

Check Point Software Technologies Ltd. (NASDAQ: CHKP), the worldwide leader in securing the Internet, today announced that its Open Platform for Security (OPSEC(tm)) **Alliance** has grown to include more than 300 leading vendors. As the most widely supported security framework in the industry, OPSEC provides an open choice of best-of-breed security products and platforms, tightly integrated and assured through certification to provide seamless integration.

"OPSEC provides our customers and partners with 'best-of-breed' Internet security solutions with guaranteed integration and interoperability," said Asheem Chandna, vice president of business development and product management for Check Point Software Technologies. "Surpassing the 300 **partner** milestone extends OPSEC's position as the industry's leading security framework." "The continued growth and popularity of Check Point Software's OPSEC **Alliance** demonstrates the importance of interoperability and openness needed to build a comprehensive solution for true end-to-end security," said Matthew Kovar, CFA, Director, Security Solutions & Services The Yankee Group. "OPSEC empowers customers to choose from best-of-breed solutions." By leveraging the OPSEC **Alliance** , customers benefit from the innovations of over 300 companies to create

the best solution for their needs. James Underwood, manager of Information Systems for Canon Information Systems adds, "by integrating products from Check Point's OPSEC partners we were able to confidently build a complete Internet security infrastructure without fear of interoperability roadblocks. Check Point's VPN-1/FireWall-1 seamlessly integrated with our existing authentication, Internet filtering software and antivirus solutions thereby preserving our existing investments."

5/3,AB/74   (Item 22 from file: 20)
DIALOG(R)File   20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

18664331
Check Point's OPSEC Alliance Surpasses 300 Partner Milestone; Extends Leadership Position as the Dominant Internet Security Framework
BUSINESS WIRE
September 05, 2001
JOURNAL CODE: WBWE   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 746

    REDWOOD CITY, Calif.--(BUSINESS WIRE)--Sept. 5, 2001--Check Point Software Technologies Ltd. (Nasdaq:CHKP), the worldwide leader in securing the Internet, today announced that its Open Platform for Security (OPSEC(TM)) **Alliance** has grown to include more than 300 leading vendors. As the most widely supported security framework in the industry, OPSEC provides an open choice of best-of-breed security products and platforms, tightly integrated and assured through certification to provide seamless integration.
    "OPSEC provides our customers and partners with `best-of-breed' Internet security solutions with guaranteed integration and interoperability," said Asheem Chandna, vice president of business development and product management for Check Point Software Technologies. "Surpassing the 300 **partner** milestone extends OPSEC's position as the industry's leading security framework."

5/3,AB/75   (Item 23 from file: 20)
DIALOG(R)File   20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

13013099
Updated Story
PR NEWSWIRE
September 26, 2000
JOURNAL CODE: WPRW   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 1149

    In "Altra and Epicentric Form **Alliance** to Provide Best of Breed E-Business Solutions for the Energy Market", moved earlier today, we are advised by a representative of the company that the following graph should be inserted between the fifth and sixth graphs:
    "We have been searching for the best way to leverage the Internet to better serve our customers, partners and employees," said Charles Moore, Vice President Information Technology for ONEOk, one of the nation's top integrated energy companies and a customer of the new subsidiary. "Altra E-Business Solutions provides exactly what we need to optimize our business processes. It enables us to integrate and deliver mission critical content, applications and services efficiently and rapidly to meet the changing needs of our business communities." CORRECTED BY PRNEWSWIRES AT 12:50 EDT Jointly Run Business Unit Will Market Industry Leading Technologies for

5/3,AB/76   (Item 24 from file: 20)
DIALOG(R)File   20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

13006836
Altra and Epicentric Form Alliance **to Provide Best of Breed E-Business**
    Solutions for the Energy Market
PR NEWSWIRE
September 26, 2000
JOURNAL CODE: WPRW   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 1018

        Jointly Run Business Unit Will Market Industry Leading Technologies
for
        Web-Based Services for Energy Companies

   5/3,AB/77   (Item 25 from file: 20)
DIALOG(R)File   20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

09387085
Technology - Case Study - Remote back-up sans backache.
NETWORK NEWS
February 02, 2000
JOURNAL CODE: WNNS   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 923

        One of the perennial headaches for IT managers who have servers
scattered across multiple sites is ensuring that users at each site adhere
to the back-up guidelines laid down by the IT department. Users, as they
will often explain at length, have other, more important things to do.
        The thought that the daily tape-loading task is being delegated to the
office YTS kid is enough to make network managers throughout the land
shudder in dread.

   5/3,AB/78   (Item 26 from file: 20)
DIALOG(R)File   20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

08235192
Atlantic Telecom Grp - Placing&Open Offer/Intms-Pt 2
REGULATORY NEWS SERVICE
November 12, 1999
JOURNAL CODE: WRNS   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 3954

        PART 2
        Not for release, publication or distribution in whole or in part in or
into the United States, Canada, Japan, Australia or the Republic of Ireland

   5/3,AB/79   (Item 27 from file: 20)
DIALOG(R)File   20:Dialog Global Reporter
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03381495
Network Associates Announces Participation in the Microsoft Certified
    Solution Provider Alliance
PR NEWSWIRE
November 09, 1998
JOURNAL CODE: WPRW   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 641

        Net Tools Featured Through MCSP Program
        SANTA CLARA, Calif., Nov. 9 /PRNewswire/ -- Network Associates, Inc.
(Nasdaq: NETA) today announced participation in the Microsoft Certified
Solution Provider (MCSP) **Alliance** , a Microsoft-sponsored affiliation of
product and service companies who are extending specialized and discounted
offers to MCSP members. Through the MCSP **Alliance** , Network Associates

will be offering MCSP members product discounts and special training
incentives on the Net Tools product line. This announcement demonstrates
Network Associates' commitment to the channel and to maintaining a
leadership position as the trusted authority in network security and
management.

**Paragon Development Systems Deploys Network Associates' Net Tools At
    Decatur Memorial Hospital**

        Total Solutions Program Provides Comprehensive Reseller Support SANTA
CLARA, Calif., Sept. 21 /PRNewswire/ -- Network Associates (Nasdaq: NETA)
and Paragon Development Systems, Inc. (PDS) today announced the successful
implementation of Network Associates' Total Service Desk, a key component
of Net Tools, at Decatur Memorial Hospital. Earlier this year PDS joined
Network Associates' Total Solutions Program (TSP) to combine PDS' best
practices with Network Associates' Total Service Desk Suite. As a Total
Solutions Program **partner** , PDS was better able to provide the service and
support needed throughout the help desk implementation at Decatur Memorial
Hospital. "We needed efficient and dependable detection of network problems
as they happened," stated Gayle Hanneken, microcomputer support supervisor
at Decatur Memorial Hospital. "Combining the Network Associates toolset and
the service capabilities of PDS, we were able to efficiently and
effectively roll-out an updated service desk that is empowering end-users
and reducing costs." "More and more IS Departments are asking us for
information systems management tools," said Craig S. Schiefelbein, PDS'
president and CEO. "Network Associates' Total Service Desk plays a key role
in realizing the full benefits of controlling the Total Cost of Ownership
(TCO). With the comprehensive network solution of Network Associates' Net
Tools, we can reduce cost of ownership in every IT environment we design
and deploy." When clients began inquiring about Total Service Desk, the
integrated IT management system from Network Associates, PDS knew they
needed to provide a total solution with implementation, service and
support. PDS turned to the technical and marketing support offered by the
Total Solutions Program (TSP) from Network Associates. TSP helps channel
partners provide high quality, customer-focused consulting services. The
program provides support mechanisms such as technical training, marketing
funds and a dedicated channel sales representative to ensure the success of
each **partner** , allowing technical professionals to profit from the
advanced network management and security technologies offered by Network
Associates. After a lengthy product evaluation, PDS realized that Network
Associate's had the only proactive solution in the marketplace. While most
help desk automation focuses on problem management and resolution, Network
Associates goes a step further towards the prevention and correction of
problems. PDS has successfully implemented the Total Service Desk at
several client sites, including Decatur Memorial Hospital in Decatur,
Illinois, where it replaced a mainframe-based system. Building on its
success with Network Associates' help desk products, PDS will provide
additional service offerings to its clients around Network Associates' Net
Tools portfolio. Net Tools is the most comprehensive collection of 'best of
breed' Windows NT network security and management solutions ever assembled.
"PDS is a top tier value added reseller providing both technical expertise
and service," said Dale Cline, vice president of Channel Sales at Network
Associates. "Our channel reseller programs encourage the establishment of
such relationships in order to provide broader coverage for our clients,
particularly in the areas of integrated network management and the
implementation of the Net Tools **framework** ." **Network** Associates' Net
Tools is an integrated enterprise systems management suite built around two

scalable sub-suites, Net Tools Secure and Net Tools Manager. Net Tools
Secure protects the enterprise from viruses, hackers, thefts, lost data and
threats to data security at all points of entry through its McAfee Total
Virus Defense and PGP Total Network Security suites. Net Tools Manager
combines the Company's network management solution, Sniffer Total Network
Visibility suite and McAfee Total Service Desk suite, to deliver improved
network efficiency and performance and lower the overall total cost of
ownership. Paragon Development Systems, Inc. (PDS), based in Oconomowoc,
Wisconsin, is a multifaceted computer company. The corporation,
historically known for the manufacturing and wholesale distribution of
microcomputers and components, has evolved tremendously. Through
acquisition and diversification, PDS now serves the Midwest as a solution
provider. PDS is unique in offering customers the ability to define their
desired computer vendor. PDS responds by tailoring products, solutions,
services and education to meet your organization's needs. Through strategic
planning and automation, PDS delivers these services at a competitive price
point, which builds solid relationships. In addition, PDS is an approved
vendor of many leading hospitals; was recently named to the VARBusiness
500, an annual ranking of North America's largest providers of IT
solutions; and is a charter member of the Gartner Group Software **Partner**
Program - one of just four companies in the U.S. For more information, PDS
can be found on the Internet at www.pdspc.com. With headquarters in Santa
Clara, California, Network Associates, Inc., is a leading supplier of
enterprise network security and management software. Network Associates'
Net Tools Secure and Net Tools Manager offer best-of-breed, suite-based
network security and management solutions. Net Tools Secure and Net Tools
Manager suites combine to create Net Tools, which centralizes these point
solutions within an easy-to-use, integrated systems management environment.
For more information, Network Associates can be reached at 408-988-3832 or
on the Internet at http://www.nai.com. /CONTACT: Jennifer Keavney of
Network Associates, Inc., 408-346-3278; or Caroline Carey of Copithorne &
Bellows, 415-975-2290/ 08:02 EDT

5/3,AB/81   (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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0017600045   SUPPLIER NUMBER: 124353059   (USE FORMAT 7 OR 9 FOR FULL
TEXT)
**Cisco Systems Reports First Quarter Earnings; Company Also Announces $10
  Billion Increase in Stock Repurchase Program.**
Business Wire, NA
Nov 9, 2004
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 2572   LINE COUNT: 00434

5/3,AB/82   (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

0017509553   SUPPLIER NUMBER: 123352835   (USE FORMAT 7 OR 9 FOR FULL
TEXT)
Media-Saturn Selects Cisco Systems' Intelligent Retail Network   Framework

Business Wire, NA
Oct 19, 2004
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 957   LINE COUNT: 00084

5/3,AB/83   (Item 3 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

0017055728   SUPPLIER NUMBER: 114012711   (USE FORMAT 7 OR 9 FOR FULL

TEXT)
D-Link, Airespace Partner **Up To Support LWAPP.**
Lingblom, Marie
Computer Reseller News, 36
March 8, 2004
ISSN: 0893-8377   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 545   LINE COUNT: 00048

   5/3,AB/84   (Item 4 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

16071969   SUPPLIER NUMBER: 102661865   (USE FORMAT 7 OR 9 FOR FULL TEXT
)
**CRM opens up: vendors are pushing both the use of enterprise suites and new
   integration tools as ways to mesh CRM with other enterprise applications.
   (Technology).**
Songini, Marc L.
Computerworld, 37, 2, 23(2)
Jan 13, 2003
ISSN: 0010-4841   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 1515   LINE COUNT: 00126

   5/3,AB/85   (Item 5 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

15939509   SUPPLIER NUMBER: 103451379   (USE FORMAT 7 OR 9 FOR FULL TEXT
)
**Network Intelligence Achieves OPSEC Certification from Check Point
   Software.**
Business Wire, 5019
June 17, 2003
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 553   LINE COUNT: 00054

   5/3,AB/86   (Item 6 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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15711518   SUPPLIER NUMBER: 100040245   (USE FORMAT 7 OR 9 FOR FULL TEXT
)
MetaSolv Software Joins Juniper Networks OSS Alliance **Program as a
   'Premium** Partner **'; MetaSolv Provides Juniper Networks With
   Best-in-Class IP Service Activation Capabilities That Enable Service
   Providers to Streamline Operations, Achieve Faster ROI.**
PR Newswire, DATU023B15042003
April 15, 2003
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 685   LINE COUNT: 00066

   5/3,AB/87   (Item 7 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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15711502   SUPPLIER NUMBER: 100040228   (USE FORMAT 7 OR 9 FOR FULL TEXT
)
MetaSolv Software joins Juniper Networks OSS Alliance **Program as a
   'Premium** Partner **'.**
PR Newswire, EU2352850
April 15, 2003
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 726   LINE COUNT: 00070

5/3,AB/88   (Item 8 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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15594715   SUPPLIER NUMBER: 98655112   (USE FORMAT 7 OR 9 FOR FULL TEXT)
i2 Introduces Supply Chain Operating Services.
Business Wire, 5435
March 12, 2003
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 1413   LINE COUNT: 00124

5/3,AB/89   (Item 9 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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15149214   SUPPLIER NUMBER: 89642931   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Internet Insight: Java: Potent Security.
eWeek, NA
March 18, 2002
ISSN: 1530-6283   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 1306   LINE COUNT: 00111

5/3,AB/90   (Item 10 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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13787917   SUPPLIER NUMBER: 77840447   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Check Point's OPSEC Alliance **Surpasses 300** Partner **Milestone; Extends
   Leadership Position as the Dominant Internet Security Framework.**
Business Wire, 0229
Sept 5, 2001
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 797   LINE COUNT: 00077

5/3,AB/91   (Item 11 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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13763417   SUPPLIER NUMBER: 77563369   (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Cluster Nodes For Power -- Egenera uses blade technology to simplify
   processing.(Company Business and Marketing)**
Garvey, Martin J.
InformationWeek, 53
August 27, 2001
ISSN: 8750-6874   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 391   LINE COUNT: 00036

5/3,AB/92   (Item 12 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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13755757   SUPPLIER NUMBER: 77400929   (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Do Networks Really Work? A Framework for Evaluating Public-Sector
   Organizational Networks.**
Provan, Keith G.; Milward, H. Brinton
Public Administration Review, 61, 4, 414
July, 2001
ISSN: 0033-3352   LANGUAGE: English   RECORD TYPE: Fulltext; Abstract
WORD COUNT: 8347   LINE COUNT: 00715

AUTHOR ABSTRACT: Although cooperative, interorganizational networks have

become a common mechanism for delivery of public services, evaluating their effectiveness is extremely complex and has generally been neglected. To help resolve this problem, we discuss the evaluation of networks of community-based, mostly publicly funded health, human service, and public welfare organizations. Consistent with pressures to perform effectively from a broad range of key stakeholders, we argue that networks must be evaluated at three levels of analysis: community, network, and organization/participant levels. While the three levels are related, each has its own set of effectiveness criteria that must be considered. The article offers a general discussion of network effectiveness, followed by arguments explaining effectiveness criteria and stakeholders at each level of analysis. Finally, the article examines how effectiveness at one level of network analysis may or may not match effectiveness criteria at another level and the extent to which integration across levels may be possible.

5/3,AB/93   (Item 13 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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13064606   SUPPLIER NUMBER: 69831893   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Forrester Gives UK eGovernment a Failing Grade, and Advises Creation of Private Sector Partnerships.
Business Wire, 2031
Feb 2, 2001
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 674   LINE COUNT: 00061

5/3,AB/94   (Item 14 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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12667856   SUPPLIER NUMBER: 65860242   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Altra, Epicentric eye energy portals.(Company Business and Marketing)
Ferguson, Renee Boucher
eWeek, 62
Oct 9, 2000
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 441   LINE COUNT: 00040

5/3,AB/95   (Item 15 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

12616325   SUPPLIER NUMBER: 65475128   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Altra and Epicentric Form Alliance **to Provide Best of Breed E-Business Solutions for the Energy Market.**
PR Newswire, NA
Sept 26, 2000
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 1070   LINE COUNT: 00099

5/3,AB/96   (Item 16 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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12367131   SUPPLIER NUMBER: 62873676   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Quality, Nature, and Embeddedness: Some Theoretical Considerations in the Context of the Food Sector (*).(Brief Article)
Murdoch, Jonathan; Marsden, Terry; Banks, Jo
Economic Geography, 76, 2, 107
April, 2000
DOCUMENT TYPE: Brief Article   ISSN: 0013-0095   LANGUAGE: English
RECORD TYPE: Fulltext

WORD COUNT: 12154   LINE COUNT: 00999

5/3,AB/97   (Item 17 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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11479293   SUPPLIER NUMBER: 57436390   (USE FORMAT 7 OR 9 FOR FULL TEXT)
E-business drives quality of service initiatives.(3Com, Cisco Systems,
   IPHighway)(Company Business and Marketing)
Moore, Cathleen
InfoWorld, 21, 45, 14
Nov 8, 1999
ISSN: 0199-6649   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 466   LINE COUNT: 00044

5/3,AB/98   (Item 18 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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10603198   SUPPLIER NUMBER: 53188996   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Network Associates Announces Participation in the Microsoft Certified
   Solution Provider Alliance .
PR Newswire, 8559
Nov 9, 1998
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 686   LINE COUNT: 00061

5/3,AB/99   (Item 19 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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10546398   SUPPLIER NUMBER: 53095457   (USE FORMAT 7 OR 9 FOR FULL TEXT)
IBM Empowering Web Server Administration.(eNetwork On-Demand Server Web
   site application management environment)(Product Announcement)
Antone, Brian; Gonsalves Hannon
PC Week, 40(1)
Oct 19, 1998   ·
DOCUMENT TYPE: Product Announcement   ISSN: 0740-1604   LANGUAGE:
   English   RECORD TYPE: Fulltext
WORD COUNT: 240   LINE COUNT: 00022

5/3,AB/100   (Item 20 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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10469257   SUPPLIER NUMBER: 53017020   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Paragon Development Systems Deploys Network Associates' Net Tools At
   Decatur Memorial Hospital.
PR Newswire, 5936
Sept 21, 1998
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 876   LINE COUNT: 00079

5/3,AB/101   (Item 21 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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10358925   SUPPLIER NUMBER: 20978903   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Lights out.(electric industry) (Industry Trend or Event)
O'Shea, Dan
Telephony, v235, n3, pNA(1)
July 20, 1998

5/3,AB/102   (Item 22 from file: 148)

09836684   SUPPLIER NUMBER: 19618166   (USE FORMAT 7 OR 9 FOR FULL TEXT)
**The revolution continues. (appearance of software products at Supercomm
   1997)(includes related article on software-based services)**
O'Shea, Dan; Guy, Sandra
Telephony, v232, n16, p42(6)
April 21, 1997

ABSTRACT: Software vendors are expected to generate significant interest
at Supercomm 1997 due to rising reliance on network monitoring and better
understanding of operations support systems. The trend is best exemplified
by the first-ever participation of Microsoft in the event. Among the
technologies to be featured at the Microsoft Pavilion are clustering
technology for Windows NT server operating environments and the World Wide
Web-based Enterprise Management solution.

5/3,AB/103   (Item 23 from file: 148)

09721440   SUPPLIER NUMBER: 19747092   (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Exchange and GroupWise get tighter Internet integration. (Novell's
   GroupWise 5.2 workgroup software; Microsoft's Exchange Solution Pack
   enhancement for Microsoft Exchange workgroup software) (Company Business
   and Marketing)**
Trott, Bob; Gardner, Dana
InfoWorld, v19, n36, p10(1)
Sep 8, 1997

ABSTRACT: Novell and Microsoft plan to enhance support for IP in their new
collaboration and messaging products. Novell will begin the implementation
with the release of GroupWise 5.2 in Sep 1997. The product will improve the
the efficiency of work processing by its support of a wide range of
Internet standards. Also, the next version of Novell's GroupWise,
code-named Surge, will be based on a Java **Network   Framework** , which is
being developed under Novell's Wolf Mountain clustering initiative. Surge
will incorporate IP, Java, expanded scheduling and calendaring and client
support for the Light Weight Directory Access Protocol (LDAP). Microsoft
released an Exchange Solution Pack to significantly upgrade Microsoft
Exchange's Web Connector module. Future upgrades of Exchange Server will
strengthen the software in areas such as interoperability, scalability and
support for IMAP4 and LDAP3.

5/3,AB/104   (Item 24 from file: 148)

09106512   SUPPLIER NUMBER: 18869578   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Intranet liftoff. (Internet/Web/Online Service Information)
Wreden, Nick
VARbusiness, v12, n18, p107(4)
Nov 1, 1996

ABSTRACT: Intranets use much of the same architecture as LANs but rely on browsers and use Internet Protocol (IP), which provides scalability and multiplatform capability. Intranets are being seen by many corporations as a way to make internal communications and management more efficient. Information can be shared and distributed with ease, provided that issues of security and content administration are addressed. VARs must also consider IP-enabling the network, bandwidth expansions and browser and office software integration are additional issues to be addressed. Falling hardware prices, and the accessibility of the Internet are making comprehensive communications environments possible for small businesses. While intranets build upon existing infrastructures, costs include content development, site management and systems administration.

5/3,AB/105   (Item 25 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

08892283   SUPPLIER NUMBER: 18576710
Make-do management. (includes related article on network and systems management) (Industry Trend or Event)
Gillooly, Caryn
InformationWeek, n592, p57(4)
August 12, 1996
ISSN: 8750-6874   LANGUAGE: English   RECORD TYPE: Fulltext; Abstract
WORD COUNT: 1844   LINE COUNT: 00153

ABSTRACT: Software vendors such as Computer Associates, IBM/Tivoli and HP are increasing the scope of their network and systems management software packages in hopes of offering a single, unified enterprise management solution. Computer Associates hopes its CA-Unicenter/the Next Generation will ship before 1997 and offer a complete solution. Following its acquisition by IBM, Tivoli Systems continues to build upon its TME 10, hoping to scale it up to enterprise functionality. HP, meanwhile, combined its IT/Operations software management tool with its OpenView Network Node Manager and MeasureWare performance management product, resulting in the HP OpenView Solution Framework. Despite these vendors' efforts to produce completely top-down management tools, many large companies intend to continue managing networks locally.

5/3,AB/106   (Item 26 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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08334258   SUPPLIER NUMBER: 17862624   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Cutting the management knot. (network management)(includes related articles)(Cover Story)
O'Shea, Dan
Telephony, v229, n18, p22(7)
Oct 30, 1995
DOCUMENT TYPE: Cover Story   ISSN: 0040-2656   LANGUAGE: English
RECORD TYPE: Fulltext; Abstract
WORD COUNT: 4901   LINE COUNT: 00411

ABSTRACT: The Network Management Forum is set to introduce in Oct. 1995 its OMNIPoint 2 solution sets, which are management process blueprints expected to help carriers in network management. The solution sets will tackle real-world problems with their well-documented and well-charted map for developing network management processes and interfaces. The sets were also designed to facilitate compliance with the Total Management **Network framework** of the International Telecommunication Union.

5/3,AB/107   (Item 27 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB

08016383   SUPPLIER NUMBER: 17330894   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Agile practice reference models.(Agile & Otherwise)
Dove, Rick
Production, v107, n7, p16(3)
July, 1995
ISSN: 0032-9819   LANGUAGE: English   RECORD TYPE: Fulltext; Abstract
WORD COUNT: 1669   LINE COUNT: 00142

ABSTRACT: A truly Agile enterprise that adapts to any unpredictable change
in the marketplace has yet to emerge. While there are a handful of
companies that have developed some strategies for achieving success even in
a tumultuous business environment, none of them have really become masters
of change. Some companies outperform others in short-cycle product
realization; some distinguish themselves in low-volume, high-variety
production; others excel in customer responsiveness, but no organization
has ever succeeded in combining all these strengths to form a proactive
operating strategy. Industry focus groups at the Agility Forum have
embarked on a project to develop guidelines for creating a truly Agile
company. These groups have examined six concerns relevant to business
Agility: people issues, legal issues, virtual enterprise, process and
equipment, information and control, and product realization. These issues
are discussed.

5/3,AB/108   **(Item 28 from file: 148)**
DIALOG(R)File 148:Gale Group Trade & Industry DB

08010884   SUPPLIER NUMBER: 16945944   (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Object lessons. (Virginia Commonwealth University reengineers its
  communications network)**
Girishankar, Saroja
CommunicationsWeek, n553, p1(2)
April 17, 1995
ISSN: 0746-8121   LANGUAGE: English   RECORD TYPE: Fulltext; Abstract
WORD COUNT: 888   LINE COUNT: 00074

ABSTRACT: Virginia Commonwealth Univ (VCU) announces a major restructuring
of its campus-wide communications system. The new system is based on the
recommendations and conclusions of the KPMG Peat Marwick LLP accounting
firm, which conducted a study of VCU's communication system. Termed
Partnership 2000, the new system will establish an Information Technology
Center based on IBM's Digital Library master repository model. Digital
Library combines an object server with a range of client-server
applications running on IBM's DB2 DBMS. The goal of the system is to
replace VCU's web of disparate computer systems with a single,
comprehensive 'virtual electronic universe,' capable of providing
information across the campus and, via leased lines or the Internet, to
foreign countries as well.

5/3,AB/109   **(Item 29 from file: 148)**
DIALOG(R)File 148:Gale Group Trade & Industry DB

06801853   SUPPLIER NUMBER: 15088326   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Informal strategic networks and the board of directors.
Borch, Odd Jarl; Huse, Morten
Entrepreneurship: Theory and Practice, v18, n1, p23(14)
Fall, 1993
ISSN: 1042-2587   LANGUAGE: ENGLISH   RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 5536   LINE COUNT: 00490

ABSTRACT: This paper contributes to the understanding of small firms
directorates in developing informal strategic networks. These networks are

of great importance to small firms, and directorates may play a central role in creating, maintaining, and influencing external contacts of importance to the firm. In a field survey of 104 dual leadership joint stock hotels in Norway and Sweden, associations between board composition, board-management relations, and director incentives, and the boards' networking involvement have been explored. The study revealed the importance of the directors' incentives in taking care of the networking functions of contacting and lobbying. (Reprinted by permission of the publisher.)

5/3,AB/110   (Item 30 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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06801711   SUPPLIER NUMBER: 15004255   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Embeddedness, interdependence, and opportunism in organizational supplier-buyer networks.
Provan, Keith G.
Journal of Management, v19, n4, p841(16)
Winter, 1993
ISSN: 0149-2063   LANGUAGE: ENGLISH   RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 6158   LINE COUNT: 00656

ABSTRACT: Despite the value of Williamson's (1975; 1985) transaction cost economics perspective to organization theorists for offering new ways of thinking about relations between organizations, its focus on supplier-buyer dyads operating on a continuum ranging from markets to hierarchies de-emphasizes the importance of cooperative network relations. In this paper, theory and hypotheses are developed explaining constraints on the emergence of opportunism when supplier-buyer relations are considered in a network context. The general thesis is that the opportunistic behavior of individual network suppliers relative to the dominant buyer, or hub firm, will decline at increasing levels of embeddedness in an interdependent supplier-buyer network, despite conditions of high asset specificity and small numbers bargaining. (Reprinted by permission of the publisher.)

5/3,AB/111   (Item 31 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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06508537   SUPPLIER NUMBER: 14381517   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Bridging the public network management standards gap. (Cover Story)
Janet, Eric L.; Solal, Denys P.
Telephony, v224, n1, p20(5)
Jan 4, 1993
DOCUMENT TYPE: Cover Story   ISSN: 0040-2656   LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 2694   LINE COUNT: 00239

ABSTRACT: The changing architecture of network management systems is discussed. Newtwork managers are previously provided with vendors and limited by computer interfaces, programming loops and circuit design of each equipment used. The evolved network management system allows more data analysis using less input data running at a continuous pace. The alarms, switches and information are accessed and controlled by a single network manager.

5/3,AB/112   (Item 32 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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05905296   SUPPLIER NUMBER: 12026603   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Managing 21st century network organizations. (includes bibliographic history)

Snow, Charles C.; Miles, Raymond E.; Coleman, Henry J., Jr.
Organizational Dynamics, v20, n3, p5(16)
Wntr, 1992
ISSN: 0090-2616   LANGUAGE: ENGLISH   RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 7045   LINE COUNT: 00597

ABSTRACT: The global business topography is changing swiftly due to the
emergence of a new organizational form called network organization. Driven
by market mechanisms and operating in clusters of downsized business,
units, network organizations have replaced the traditional multilevel,
centrally-managed organizational hierarchies. Among factors that incite the
deployment of networks are globalization and technological change, changing
regulatory processes, work force demographics, and advances in
telecommunications. Although there are several varieties in network
organization, three, namely stable, dynamic and internal, have gained
significant prominence. Success of network organizations depends largely on
three managerial roles: architect, lead operator and caretaker.

   5/3,AB/113   (Item 33 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB

04833832   SUPPLIER NUMBER: 08926666   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Managing the Internationalization Process: the Swedish Case. (book reviews)
Toyne, Brian
Journal of International Business Studies, v21, n3, p508(7)
Fall, 1990
DOCUMENT TYPE: review   ISSN: 0047-2506   LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT
WORD COUNT: 3280   LINE COUNT: 00273

   5/3,AB/114   (Item 1 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)

02791519   SUPPLIER NUMBER: 114012711   (USE FORMAT 7 OR 9 FOR FULL TEXT
)
D-Link, Airespace Partner **Up To Support LWAPP.**
Lingblom, Marie
Computer Reseller News, 36
March 8, 2004
ISSN: 0893-8377   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 545   LINE COUNT: 00048

   5/3,AB/115   (Item 2 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)

02596037   SUPPLIER NUMBER: 84734532   (USE FORMAT 7 OR 9 FOR FULL TEXT)
**CONNECT THE DOTS -- Security-information-management tools help beleaguered
   operators analyze hundreds and thousands of data points to paint a clear
   picture of intruders, system weaknesses and security-team priorities.**
Shipley, Greg
Network Computing, 43
April 1, 2002
ISSN: 1046-4468   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 2742   LINE COUNT: 00229

   5/3,AB/116   (Item 3 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)

02532954   SUPPLIER NUMBER: 77563369   (USE FORMAT 7 OR 9 FOR FULL TEXT)

Cluster Nodes For Power -- Egenera uses blade technology to simplify processing.(Company Business and Marketing)
Garvey, Martin J.
InformationWeek, 53
August 27, 2001
ISSN: 8750-6874   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 391   LINE COUNT: 00036

5/3,AB/117   (Item 4 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

02461844   SUPPLIER NUMBER: 67538985   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Reviews -- OPSEC Sets Standard for Integration -- Check Point's OPSEC and OPSEC-compliant offerings bring a breadth of security options to the forefront, showing other vendors the way to go.(Software Review)(Evaluation)
Fratto, Mike
Network Computing, 87
Dec 4, 2000
DOCUMENT TYPE: Evaluation   ISSN: 1046-4468   LANGUAGE: English
RECORD TYPE: Fulltext
WORD COUNT: 4503   LINE COUNT: 00362

5/3,AB/118   (Item 5 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
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02440451   SUPPLIER NUMBER: 65860242   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Altra, Epicentric eye energy portals.(Company Business and Marketing)
Ferguson, Renee Boucher
eWeek, 62
Oct 9, 2000
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 441   LINE COUNT: 00040

5/3,AB/119   (Item 6 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

02410944   SUPPLIER NUMBER: 62761106   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Big Ten IT Graduates to Its Intranet.(Purdue University)(Company Business and Marketing)
Brooks, Lawrence
HP Professional, 14, 6, 10
June, 2000
ISSN: 0896-145X   LANGUAGE: English   RECORD TYPE: Fulltext; Abstract
WORD COUNT: 2291   LINE COUNT: 00188

ABSTRACT: Purdue University and American Management Systems have been working together to implement Purdue's Student Services Information system. This system gives students all the university information they need. This article covers the development of this system.

5/3,AB/120   (Item 7 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
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02347462   SUPPLIER NUMBER: 57436390   (USE FORMAT 7 OR 9 FOR FULL TEXT)
E-business drives quality of service initiatives.(3Com, Cisco Systems, IPHighway)(Company Business and Marketing)
Moore, Cathleen
InfoWorld, 21, 45, 14

Nov 8, 1999
ISSN: 0199-6649   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 466   LINE COUNT: 00044

5/3,AB/121   (Item 8 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

02230408   SUPPLIER NUMBER: 53095457   (USE FORMAT 7 OR 9 FOR FULL TEXT)
IBM Empowering Web Server Administration.(eNetwork On-Demand Server Web
   site application management environment)(Product Announcement)
Antone, Brian; Gonsalves Hannon
PC Week, 40(1)
Oct 19, 1998
DOCUMENT TYPE: Product Announcement   ISSN: 0740-1604   LANGUAGE:
   English   RECORD TYPE: Fulltext
WORD COUNT: 240   LINE COUNT: 00022

5/3,AB/122   (Item 9 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
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01766203   SUPPLIER NUMBER: 16715888   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Candle's NT connection. (Candle Corp closely aligned with
   Microsoft)(Microsoft Watch)(Column)
Greenblatt
Software Magazine, v15, n2, p100(2)
Feb, 1995
DOCUMENT TYPE: Column   ISSN: 0897-8085   LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 588   LINE COUNT: 00048

ABSTRACT: Candle Corp is employing a unique approach in its move to
distributed environments by closely aligning itself with Microsoft. The
company is emphasizing object technology to link system events with
automated alarm handlers, rather than focusing on **network   framework**
technology. Candle understands application development better than
Microsoft and aids Microsoft by figuring out the impact or degradation of
an application. Candle is employing interoperable object technology to
ensure instrumentation, monitoring and management for distributed systems.
The company is working with Microsoft and DEC to develop a link between
Microsoft's OLE and the Object Management Group's Corba environment.
Candle's approach is 'network independent,' enabling the company to make
greater use of the computer platform, whatever it may be.

5/3,AB/123   (Item 10 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
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01706829   SUPPLIER NUMBER: 16282912   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Networks and systems still seeking suitable frameworks. (includes related
   article on network and systems management)
Vaughan, Jack
Software Magazine, v14, n10, p53(6)
Oct, 1994
ISSN: 0897-8085   LANGUAGE: ENGLISH   RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 3403   LINE COUNT: 00284

ABSTRACT: Overall standards for combining network management with system
management at the enterprise level are beginning to emerge, but vendors
striving to differentiate their products are making some important network
platforms diverge and forcing MIS to act without standards in the short
term. Systems management applications sit atop a system management
framework, a middleware system that lets third parties supply services.

Network management frameworks, especially the SNMP protocol, gather node
and traffic data and let users select their own gateways. Software agents
collect local data and could create system or network data. 'Open'
frameworks have some drawbacks; applications do not work together, and
platforms do not scale up well. There is no common representation for
network or system data, partly because IBM and HP abandoned their alliance
and stalled the Distributed Management Environment (DME). HP's OpenView
emphasizes SNMP and scalability, while IBM wants to provide an upgrade path
for its large-systems, OS/2 and Windows customers. Tivoli Systems hopes to
capitalize on the failure of DME with its TME platform.

5/3,AB/124   (Item 11 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

01678525   SUPPLIER NUMBER: 15303760   (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Net where? Coming soon to PA-RISC server near you. (Novell Inc. porting
   NetWare network operating system) (includes related article on Banyan
   Systems Inc.'s introduction of Enterprise Network Services for HP-UX)**
Devere, Rosemary
HP Professional, v8, n3, p40(5)
March, 1994
ISSN: 0896-145X   LANGUAGE: ENGLISH   RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 1869   LINE COUNT: 00148

ABSTRACT: The long-anticipated debut of Novell Inc's NetWare network
operating system for HP's PA-RISC platform will finally take place in 2nd
qtr 1994. Novell and HP have been working together to develop the NetWare
System Interface (NSI), or the interface between the PA-RISC and Novell's
Processor Independent NetWare (PIN). Hardware makers can optimize NSI for
their platforms and develop underlying drivers. NetWare on PA-RISC will
help bring the development tools, online transaction processing
capabilities and multiple applications of minicomputers and mainframes to
local area networks of Intel-based microcomputers served by a PA-RISC-based
superserver. PA-RISC-centered networks will need fewer servers, thus easing
the manager's job. NetWare on PA-RISC will also be scalable and expandable,
allowing managers to keep up with rapidly growing networks.

5/3,AB/125   (Item 1 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2004 Business Wire. All rts. reserv.

0001188689   IFF87DC30329511D9A40CB79ED81967FA
**Cisco Systems Reports First Quarter Earnings; Company Also Announces $10
Billion Increase in Stock Repurchase Program**
Business Wire
Tuesday, November 9, 2004   T21:05:00Z
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 3,085

5/3,AB/126   (Item 2 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2004 Business Wire. All rts. reserv.

0001176500   I79D048D0231C11D9AA29D17BEF8F214C
Media-Saturn Selects Cisco Systems' Intelligent Retail Network   Framework
Business Wire
Monday, October 18, 2004   T05:58:00Z
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 957

5/3,AB/127   (Item 3 from file: 610)
DIALOG(R)File 610:Business Wire

00998026   20031128332B8173
Check Point Honors Leading Companies with Annual Excellence Awards-Acxiom,
Polycom., Volvo IT, Balfour Beatty Rail, The Hearst Corporation and Banca
Carime Recognized for Innovative Customer Internet Security Implementations
Business Wire
Friday, November 28, 2003 08:30 EST
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 652

5/3,AB/128   (Item 4 from file: 610)
DIALOG(R)File 610:Business Wire

00866993   20030312071B5269
i2 Introduces Supply Chain Operating Services-Unified Service-Based
Integration Architecture and Distributed Business Process Execution
Framework Based on Web Services Standards
Business Wire
Wednesday, March 12, 2003 11:01 EST
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 1,328

5/3,AB/129   (Item 5 from file: 610)
DIALOG(R)File 610:Business Wire

00580618   20010905248B2953
Check Point's OPSEC Alliance Surpasses 300 Partner Milestone; Extends
Leadership Position as the Dominant Internet Security Framework
Business Wire
Wednesday, September 5, 2001 09:07 EDT
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 774

5/3,AB/130   (Item 1 from file: 613)
DIALOG(R)File 613:PR Newswire

00964312   20030415DATU023
J-CT 18:12 MetaSolv Software Joins Juniper Networks OSS Alliance
PR Newswire
Tuesday, April 15, 2003 06:01 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 644

5/3,AB/131   (Item 2 from file: 613)
DIALOG(R)File 613:PR Newswire

00917740   20030113SFM057
W-GF 22:14 Enhancements to Microsoft Operations Manager Empower
PR Newswire
Monday, January 13, 2003 09:03 EST
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 1,461

5/3,AB/132   (Item 3 from file: 613)
DIALOG(R)File 613:PR Newswire

00422503 20000926SFTU099
Altra And Epicentric Form Alliance **to Provide Best of Breed E-Business Solutions for The Energy Market**
PR Newswire
Tuesday, September 26, 2000 07:45 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 1,033

5/3,AB/133   (Item 1 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)

03845538   Supplier Number: 124353059
Cisco Systems Reports First Quarter Earnings; Company Also Announces $10 Billion Increase in Stock Repurchase Program.
Business Wire, pNA
Nov 9, 2004
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 2572

5/3,AB/134   (Item 2 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)

03825008   Supplier Number: 123352835
Media-Saturn Selects Cisco Systems' Intelligent Retail Network   Framework

Business Wire, pNA
Oct 19, 2004
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 957

5/3,AB/135   (Item 3 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)

03466075   Supplier Number: 103451379
Network Intelligence Achieves OPSEC Certification from Check Point Software.
Business Wire, p5019
June 17, 2003
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 553

5/3,AB/136   (Item 4 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)

03417059   Supplier Number: 100040245
MetaSolv Software Joins Juniper Networks OSS Alliance **Program as a 'Premium** Partner **'; MetaSolv Provides Juniper Networks With Best-in-Class IP Service Activation Capabilities That Enable Service**

Providers to Streamline Operations, Achieve Faster ROI.
PR Newswire, pDATU023B15042003
April 15, 2003
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 685

5/3,AB/137   (Item 5 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
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03417043   Supplier Number: 100040228
**MetaSolv Software joins Juniper Networks OSS Alliance Program as a
  'Premium Partner '.**
PR Newswire, pEU2352850
April 15, 2003
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 726

5/3,AB/138   (Item 6 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
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03391271   Supplier Number: 98655112
i2 Introduces Supply Chain Operating Services.
Business Wire, p5435
March 12, 2003
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1413

5/3,AB/139   (Item 7 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
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02979856   Supplier Number: 77840447
**Check Point's OPSEC Alliance Surpasses 300 Partner Milestone; Extends
  Leadership Position as the Dominant Internet Security Framework.**
Business Wire, p0229
Sept 5, 2001
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 797

5/3,AB/140   (Item 8 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
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02798531   Supplier Number: 69831893
**Forrester Gives UK eGovernment a Failing Grade, and Advises Creation of
  Private Sector Partnerships.**
Business Wire, p2031
Feb 2, 2001
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 674

5/3,AB/141   (Item 9 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
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02657731   Supplier Number: 65475128
Altra and Epicentric Form Alliance **to Provide Best of Breed E-Business
  Solutions for the Energy Market.**
PR Newswire, pNA
Sept 26, 2000
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 997

   5/3,AB/142   (Item 10 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
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01750768   Supplier Number: 53188996
**Network Associates Announces Participation in the Microsoft Certified
  Solution Provider** Alliance .
PR Newswire, p8559
Nov 9, 1998
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 633

   5/3,AB/143   (Item 11 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2004 The Gale Group. All rts. reserv.

01710863   Supplier Number: 53017020
**Paragon Development Systems Deploys Network Associates' Net Tools At
  Decatur Memorial Hospital.**
PR Newswire, p5936
Sept 21, 1998
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 810

   5/3,AB/144   (Item 12 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
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01244443   Supplier Number: 44419635
**OLTP-LEADER TANDEM BRINGS COMMERCIAL PARALLEL PROCESSING EXPERTISE TO
  DECISION SUPPORT**
News Release, pN/A
Feb 7, 1994
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 976

   5/3,AB/145   (Item 1 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

05655183   Supplier Number: 109357473
**White Obsidian introduces new services; Strengthens portfolio with launch
  of new mobile services.**
M2 Presswire, pNA
Oct 28, 2003
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 857

   5/3,AB/146   (Item 2 from file: 636)

05461436   Supplier Number: 96467375
**Enhancements to Microsoft operations manager empower customers and
partners; Improved administration of Windows environments provides lower
total cost of ownership.**
M2 Presswire, pNA
Jan 15, 2003
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1643

 5/3,AB/147   (Item 3 from file: 636)

05458100   Supplier Number: 96398005
**Enhancements to Microsoft Operations Manager empower customers and
partners; Improved administration of Windows environments provides lower
total cost of ownership.**
M2 Presswire, pNA
Jan 13, 2003
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1707

 5/3,AB/148   (Item 4 from file: 636)

05073265   Supplier Number: 78045108
Check Point's OPSEC Alliance **surpasses 300** partner **milestone; Extends
leadership position as the dominant Internet security framework.**
M2 Presswire, pNA
Sept 10, 2001
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 757

 5/3,AB/149   (Item 5 from file: 636)

03935403   Supplier Number: 50213359
ACER TO USE CA'S UNICENTER FRAMEWORK TNG
Computergram International, pN/A
August 3, 1998
Language: English   Record Type: Fulltext
Article Type: Article
Document Type: Newswire; Trade
Word Count: 42

 5/3,AB/150   (Item 6 from file: 636)

03807827   Supplier Number: 48258375
American Companies in Japan: SOFTWARE AND INFORMATION SERVICES
Japan-U.S. Business Report, v1998, n340, pN/A
Jan 31, 1998
Language: English   Record Type: Fulltext
Document Type: Newsletter; Trade

Word Count: 4109

5/3,AB/151   **(Item 7 from file: 636)**
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

01816789   Supplier Number: 43075823
CELLULAR FRAUD: SMCC & CORAL SYSTEMS TEAM UP TO FIGHT CELLULAR FRAUD
EDGE, on & about AT&T, v7, n203, pN/A
June 15, 1992
Language: English   Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 533

5/3,AB/152   **(Item 1 from file: 810)**
DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0384095   BW645

**TANDEM: OLTP-leader Tandem brings commercial parallel processing expertise
     to decision support**

February 7, 1994

Byline: Business Editors and Computer Writers

5/3,AB/153   **(Item 1 from file: 813)**
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1372534   SFM062
**Network Associates Announces Participation in the Microsoft Certified
     Solution Provider Alliance**

DATE: November 9, 1998   08:01 EST   WORD COUNT: 687

5/3,AB/154   **(Item 2 from file: 813)**
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1343183   LAM036
**Paragon Development Systems Deploys Network Associates' Net Tools At
     Decatur Memorial Hospital**

DATE: September 21, 1998   08:02 EDT   WORD COUNT: 853

5/3,AB/155   **(Item 3 from file: 813)**
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1154347   NEW022
**Open Sesame Unveils WEB Personalization Software that Nonintrusively Learns
     the Dynamic Interests. of Customers**

DATE: September 17, 1997   11:14 EDT   WORD COUNT: 714

5/3,AB/156   **(Item 1 from file: 35)**
DIALOG(R)File 35:Dissertation Abs Online
(c) 2004 ProQuest Info&Learning. All rts. reserv.

01521382 AAD0577705
DEVICES AND DESIRES: CONSTRUCTING THE INTRAUTERINE DEVICE, 1908-1988 (REPRODUCTIVE CHOICE)
   Author: DUGDALE, ANN MARIE
   Degree: PH.D.
   Year: 1995
   Corporate Source/Institution: UNIVERSITY OF WOLLONGONG (AUSTRALIA) (0727
)
   Source: VOLUME 57/08-A OF DISSERTATION ABSTRACTS INTERNATIONAL.
            PAGE 3649.

      By 1908 a new, doctor inserted, scientific contraceptive had gained
some acceptance in areas of Germany. This technology became known as the
intrauterine contraceptive device. By 1930 it enjoyed limited international
success through its **alliance** with the International Sex Reform movement.
The devices became linked with campaigns to take the suffrage struggle into
the private sphere, a technological means for achieving modernity for
women. In the 1960s the Population Council remade this contraceptive system
as a mass produced global network of population control. Then in the 1970s
the Dalkon Shield became synonymous with corporate misconduct. The women's
health movement accused intrauterine device protagonists of exploiting
women's inequality to produce a dangerous technology that was destroying
women's health. Whilst copper intrauterine devices escaped the tarnish of
the Dalkon Shield, the litigation over the Copper-7 that resulted in a
punitive damages finding against Searle in 1988, resulted in a serious
decline in further research into intrauterine devices. This thesis explores
the production processes through which the discovery, success, development
and failure of intrauterine devices were constructed.
      My work is a case study located at the intersection of feminist
critiques of science and technology, and constructivist sociology of
science. I investigate gendered outcomes of the heterogeneous negotiations
that stabilise intrauterine device technologies, paying attention to the
effects generated by the active participation of social movements in such
negotiations. This study is informed by a modified actor **network
framework** (Latour and Callon), presenting the social, identity, the
technical, the natural and the boundary between them as network effects. I
focus on the translations of human and non-human actants constitutive of
intrauterine device contraceptives as socio-technical networks, whether
they occur in courts or in laboratories. I examine how authority is
distributed to particular research sites, and how we learn to trust in
numbers as calculations of risks and benefits. I suggest that such a form
of story-telling about technologies opens novel possibilities for
solidarity formation and collective engagement with socio-technical
networks, including issues of regulation and policy formation.
?s s5 and (Anderson)
           156 S5
        516488 ANDERSON
      S6   8 S5 AND (ANDERSON)
?type s6/3,ab/all
>>>No matching display code(s) found in file(s): 65, 593, 623-624, 810, 813

   6/3,AB/1   (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

01445521 00-96508
The great seeping software takeover
O Shea, Dan
Telephony v232n26 PP: 32-42 Jun 30, 1997 ISSN: 0040-2656 JRNL CODE:
TPH
WORD COUNT: 2295

ABSTRACT: At the 1997 Supercomm show, Microsoft introduced a bounty of
software solutions targeted at specific public network needs. Its entry
into the market coincides with a more fully realized strategy than before
coincides with the growth of public network software in general. All over
the industry, software advancements are creating a new look for operations

support systems (OSS), driving the development of innovative enhanced services and raising the bar for managing complex networks. Other companies introducing products at the show include: 1. Applied Digital Access, with its .Provisioner 1.2, 2. MetaSolv Software, with the 3rd release of its Telecom Business Solution software, 3. Bellcore, with a network channel/network· channel interface decoder· software package, 4.· Accugraph, with its Engineering, Capacity and Operations Solution, 5. IBM, with DecisionEdge, a decision support system, and 6. Telecom Solutions, with a new TMN-integrated synchronization solution called the Timescan/NMS.

6/3,AB/2   (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

01060036 97-09430
Policy issue networks and the public policy cycle: A structural-functional framework for public administration
Skok, James E
Public Administration Review v55n4 PP: 325-332 Jul/Aug 1995 ISSN: 0033-3352 JRNL CODE: PAR
WORD COUNT: 6730

ABSTRACT: It is suggested that the policy issue network and the policy cycle literatures be fused into a new structural-functional framework for public administration. It is argued that: 1. the lingering influence of Woodrow Wilson's functional· dichotomy overemphasizes function and misses the structural dimension of public administration, 2. public administration and politics are not separate functions as Wilson suggested; however, they are activities which occur within separate structures, and 3. a more accurate view of the contribution public administration makes to the public policy process will result if scholars and practitioners adopt the structural-functional framework suggested.

6/3,AB/3   (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

05107956   Supplier Number: 47498894
The great seeping software takeover
O'SHEA, DAN
Telephony, pN/A
June 30, 1997
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 2189

6/3,AB/4   (Item 1 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter

27033330
MICROSOFT: Enhancements to Microsoft operations manager empower customers and partners; Improved administration of Windows environments provides lower total cost of ownership
M2 PRESSWIRE
January 15, 2003
JOURNAL CODE: WMPR   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 1503

     REDMOND, Wash. -- Microsoft Corp. today announced the availability of enhancements to Microsoft(r) Operations Manager (MOM) 2000 that provide a cost-effective, improved toolset for customers and partners to manage their Windows(r) environments and to extend and integrate MOM with third-party

management solutions.

The enhancements include new and updated Management Packs containing application-specific knowledge for the most-common Microsoft server environments, Service Pack 1 (SP1) with customer-requested fixes, a new software development kit (SDK 2) and a new MOM Resource Kit. Microsoft Operations Manager delivers enterprise-class operations management by providing comprehensive event management, proactive monitoring and alerting, reporting, and trend analysis.

6/3,AB/5   (Item 2 from file: 20)
DIALOG(R)File   20:Dialog Global Reporter
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26992735
MICROSOFT: Enhancements to Microsoft Operations Manager empower customers and partners; Improved administration of Windows environments provides lower total cost of ownership
M2 PRESSWIRE
January 13, 2003
JOURNAL CODE: WMPR   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 1563

Reading - UK -- Microsoft Ltd. today announced the availability of enhancements to Microsoft Operations Manager (MOM) 2000 that provide a cost-effective, improved toolset for customers and partners to manage their Windows environments and to extend and integrate MOM with third-party management solutions.

The enhancements include new and updated Management Packs containing application-specific knowledge for the most-common Microsoft server environments, Service Pack 1 (SP1) with customer-requested fixes, a new software development kit (SDK 2) and a new MOM Resource Kit. Microsoft Operations Manager delivers enterprise-class operations management by providing comprehensive event management, proactive monitoring and alerting, reporting, and trend analysis.

6/3,AB/6   (Item 1 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2004 PR Newswire Association Inc. All rts. reserv.

00917740 20030113SFM057
W-GF 22:14 Enhancements to Microsoft Operations Manager Empower
PR Newswire
Monday, January 13, 2003 09:03 EST
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 1,461

6/3,AB/7   (Item 1 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
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05461436   Supplier Number: 96467375
Enhancements to Microsoft operations manager empower customers and partners; Improved administration of Windows environments provides lower total cost of ownership.
M2 Presswire, pNA
Jan 15, 2003
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1643

6/3,AB/8   (Item 2 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)

05458100   Supplier Number: 96398005
**Enhancements to Microsoft Operations Manager empower customers and
   partners; Improved administration of Windows environments provides lower
   total cost of ownership.**
M2 Presswire, pNA
Jan 13, 2003
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1707